

BOARD OF COMMISISONERS:

Tom Mattusch, President Virginia Chang Kiraly, Vice-President Robert Bernardo, Secretary Pietro Parravano, Treasurer Sabrina Brennan, Commissioner



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Background and Outlook



SAN MATEO COUNTY HARBOR DISTRICT FINAL OPERATING AND CAPITAL BUDGET FOR THE 2016/17 FISCAL YEAR

BOARD OF COMMISISONERS:

Tom Mattusch, President Virginia Chang Kiraly, Vice-President Robert Bernardo, Secretary Pietro Parravano, Treasurer Sabrina Brennan, Commissioner

STAFF:

Steve McGrath, General Manager Glenn Lazof, Interim Director of Administrative Services

BACKGROUND

Harbor District's Scope of Operations:

The District was founded in 1933 with boundaries coterminous with the County of San Mateo.

Pillar Point Harbor in Princeton, the 6th largest commercial fishing harbor in the State, was designated by the State of California Harbors and Navigation Code Section 70.5 as a harbor of safe refuge, along with other harbors lining the coastline of California. The District began to create Pillar Point Harbor as a harbor of refuge for the commercial fishing fleet and other vessels in the late 1940s. After the Army Corps of Engineers built the federal breakwater in 1959-61, major harbor developments in the 1980s were financed by loans from the California Department of Boating and Waterways ("DBW"), now a Division of the State Parks Department. On Board action on April 6, 2016, all these loans have now been paid off in their entirety, three and a half years early.

In 1977, the District took over operations of the City of South San Francisco's Oyster Point Marina/Park under a Joint Powers Agreement and completed that marina's development with more DBW loans through the 1980s. The District's loan balance for the DBW funds totaled \$19.77 million in 1997. On Board action on April 6, 2016, all these loans have now been paid off in their entirety, three and a half years early.

The District operates as an enterprise agency, receiving operational revenues from berth rents, live aboard fees, small boat launch fees, lease rents, and other fees and charges toward meeting operational expenses. These enterprise revenues and expenses are shown in this Final budget.

In addition, the District contributes substantial resources towards providing services and maintenance of a number of public facilities and activities.

These include:

- Coastal trail access and maintenance;
- Beach access:
- Public fishing piers
- Park and landscape maintenance
- Public parking
- Free Wi-Fi
- Trash Removal

- Bay trail access and maintenance;
- Search and Rescue Operations
- Toxic Environmental Clean-up
- Public events
- Public restrooms
- Public Education

These non-enterprise public services and activities serve a broader segment of the County population and visitors than just boaters. The District receives no direct revenues from the public for these facilities or services. Rather the District uses its share of the property tax revenue paid to special districts within the County to offset these costs to continue to provide these popular facilities and services. Examples include partnering with the federal government on addressing federal beach erosion and also repair of a popular well-used shoreline trail. Both projects have significant community interest and affect a wide range of visitors to the Pillar Point Harbor area. These public revenues and expenses are shown in this Final budget.

In addition to operational responsibilities at Pillar Point Harbor in Princeton and Oyster Point Marina/Park in South San Francisco, the District also assists other agencies both within and outside the County, including the City of San Francisco for vessel traffic control assistance during major events and Search and Rescue operations in conjunction with the US Coast Guard out of Yerba Buena Island in San Francisco Bay. Oyster Point Marina/Park, in addition to bay-side Search and Rescue activities, it may assist County communities having San Francisco Bay shorelines with water transit-related emergency preparation and response. Lastly, the District may join with the County and its municipalities in addressing the challenges of adapting to sea level rise.

DISTRICT FINANCIAL HIGHLIGHTS

Debt Retirement: At its meeting of April 6, 2016, this Commission voted to direct staff to arrange for early retirement of all debt with the Division of Boating and Waterways. This was completed on April 13, 2016, saving the District in excess of \$500,000 in interest payments over the course of the loan.

Capital Improvements: The Harbor District continues to maintain and enhance its harbor, water and land based facilities based on review of periodic facilities condition surveys. The District continues to update its schedule of capital improvements and repairs needed in coordination with the District's budget process.

The 2016/17 Final Budget proposes an ambitious program of capital improvements and major maintenance, in excess of \$3.6 million at Pillar point Harbor, and in excess of \$800,000 at Oyster Point Marina.

SHORT TERM FACTORS INFLUENCING DECISIONS

Short term factors influencing District decisions and projections include both internal and external factors, some of which are outside the control of the District.

Oyster Point Marina and Park:

It is difficult at this time to plan long term for Oyster Point Marina and Park for several reasons:

- The Joint Powers Agreement with the City of South San Francisco expires in 2016, and no decision has been made regarding the District's involvement at the site after that date.
- It has recently come to the attention of staff that the development anticipated in the 2011 agreement regarding future development at Oyster Point may be coming to pass, and staff is anticipating a request to assign the leases to a new entity. With anticipated development at the west end of the site, and the possible future termination of the leases, revenue will be affected, but staff is unsure at this time of the projected timeline. Additionally, if a major construction project occurs at the site, this will impact tenants, may affect occupancy, will impact decisions to be made about the future of the bait shop facility and a re-issuance of a Request for Proposals, and will have impacts that we cannot currently anticipate.

Staffing:

There are currently a number of vacancies in the District's permanent regular staff. Some of these positions are being filled by temporary or interim positions. Staff has attempted to project appropriate impacts on the 'Salaries, Wages and Benefits' section of the 2016/17 budget. Additionally, lack of critical staff impacts the ability of the District to maintain facilities and initiate and complete projects.

Rates and Fees, Ordinances:

Staff will continue to work with stakeholders to address an update to the rates and fees charged to users of District facilities; additionally, staff will present the rates and fees in a manner that will allow the greatest level of participation by all Commissioners in taking action on any or the entire schedule.

Staff will also be reviewing the bail schedule for citations issued by the Harbor Patrol, as some of these are outdated and have not kept up with mandatory distributions to the County and the State.

Leases:

Once past the work entailed in providing this Commission and the public with the Budget for 2016/17, staff will begin looking closely at all leases, with two aims:

- Preparing and consolidating information for the issuance of a Request for Proposals for property management, per Commission direction during the Goals and Objectives discussion.
- Reviewing leases for compliance with the terms and conditions of each lease and proper payment of rents due.
- Additionally, staff will meet with all three fish buyers and review the leases, and recommend changes for the Board, to incorporate the exterior space currently used, hoist issues and reducing the wet fish fee from \$10 to \$3.

BUDGET HIGHLIGHTS

What is a Budget? The District's budget is Staff's best estimate of the expenditures needed to operate and maintain District facilities for the upcoming fiscal year. It is an itemized summary of estimated revenues and expenditures for a given period, in this case, Fiscal Year 2016-17. But the budget is more than just a projection of receipts and disbursements: It is a working document of a financial plan for the Harbor Commission and the public that identifies the operating costs considered essential to the successful operation of the District for that given period. It is subject to amendment, when circumstances warrant, e.g., responding to unanticipated emergency events, such as storm damage to facilities caused by a natural or human-made disaster, such as a major storm or a toxic spill. When unexpected or unplanned events occur, as happens during the fiscal year, Staff requests the Commission to amend the original adopted budget.

Estimated Revenue: Total revenue for Fiscal Year 2016-17 is projected to be \$10,431,800. This is composed of projected revenues from harbor users of \$4,204,800 and represents a 5% increase over the 2015/16 budget.

Non-Operating Revenues for FY 2016-17 are projected to be \$6,227,000, of which property taxes are the majority.

Estimated Expenses: Combined Expenditures for FY2016-17 are projected to be \$12,584,511. Of this amount, operating expenditures are projected to be \$8,028,511, and capital project outlays are projected to be \$4,556,000, consisting largely of repair and replacement projects for both Oyster Point Marina/Park and Pillar Point Harbor, along with design and permitting costs for a handful of future projects. These projects are funded in part by net revenue, and in part by a reduction in reserves of \$2,152,711, for a projected reserve balance at June 30, 2017 of \$12,247,289. This assumes that staff is successful in completing a very ambitious program of capital improvements that costs are, in aggregate, as estimated, and that no grant funds are awarded to offset District costs. For the first time in many years, the budget does not include principal and interest payments on debt to the Division of Boating and Waterways.

FUTURE OUTLOOK

The future outlook for the District is sound. The District has eliminated its debt. The District will expand its efforts to seek ways to increase and diversify its revenues, to respond more cost-effectively to the opportunities and challenges arising from Pillar Point Harbor's growing importance as a regional coastal destination and activity center, to continue to work closely with the City of South San Francisco to promote development opportunities at the Oyster Point Marina/Park. In addition, both harbors will continue their activities to maintain their respective Clean Marina Certifications, as well as expand activities with the San Mateo County Resource Conservation District to further identify and address the upland sources and causes of water quality impacts.

With its County-wide jurisdiction, the Harbor District will work with all County and public entities to continue to address the serious sea level challenges facing San Mateo County.

With this Final Budget for 2016-17, staff has, for the first time, identified and allocated revenues and expenses to both enterprise and non-enterprise, or public functions. This process will continue to be refined to properly reflect the revenue and cost associated with providing services.

All-in-all, the District is poised to continue to enhance harbor and public use areas for the benefit of all County and non-County residents who come to enjoy all the harbors, parks and shoreline areas the District offers.

ACKNOWLEDGEMENTS

Preparation of the Budget, as always, has been a team effort of the Commissioners, management and staff.



Budget: Narrative

The Final Budget for FY 2016/17 is a consolidated budget, shown below, in the Consolidated Budget Table under the Rec. Final Budget column. Revenues are projected on the low side, expenditures on the high side.

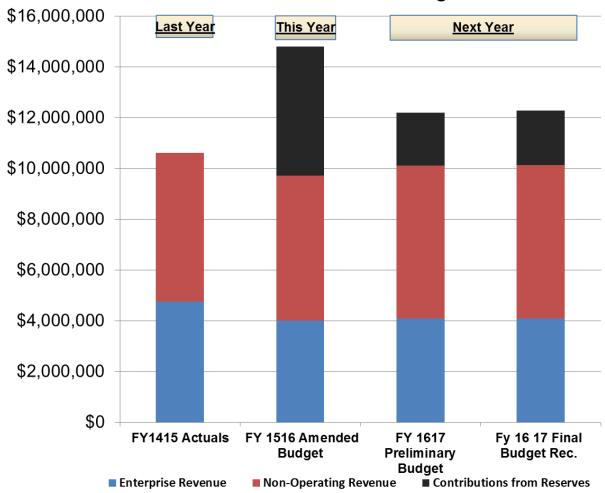
San Mateo County Harbor District Consolidated Budget Fiscal Year 2016/17 Recommended Final Budget Summary Annual Comparison

| | FY 1415 | FY 1516 | FY 1617 | Rec. Final |
|----------------------------------|--------------------|----------------|----------------|----------------|
| | Actuals | Amended | Preliminary | Budget |
| | | Budget | Budget | |
| | | | | |
| Revenue: | | | | |
| Enterprise Revenues | \$ 4,747,627 | \$ 4,004,433 | \$ 4,078,500 | \$ 4,204,800 |
| Non Operating Revenue | \$ 5,853,653 | \$ 5,701,429 | \$ 6,033,190 | \$ 6,227,000 |
| Total Revenues: | \$ 10,601,281 | \$ 9,705,862 | \$10,111,690 | \$10,431,800 |
| | | | | |
| Expense: | | | | |
| Salaries and Benefits | \$ 4,303,919 | \$ 4,277,995 | \$ 4,591,513 | \$ 4,773,513 |
| Operating Excluding Personnel | \$ 3,095,642 | \$ 3,207,786 | \$ 3,403,493 | \$ 3,254,997 |
| Total Operating Expense | \$ 7,399,561 | \$ 7,485,781 | \$ 7,995,006 | \$ 8,028,511 |
| | | | | |
| Net Operating Profit/(Loss) | \$ 3,201,720 | \$ 2,220,081 | \$ 2,116,685 | \$ 2,403,289 |
| | | | | |
| Non - Operating Expense (Debt) | \$ 1,937,684 | \$ 6,430,231 | \$ - | \$ - |
| | | | | |
| Capital Expenditures | \$ 233,395 | \$ 874,985 | \$ 4,191,000 | \$ 4,556,000 |
| | | | | |
| Total Expenditures | \$ 9,570,640 | \$ 14,790,997 | \$12,186,006 | \$ 12,584,511 |
| land (Barbarian) (Barbarian) | A 4 222 244 | A (5.005.405) | A (0.054.045) | A (0.450 544) |
| Increase (Reduction) to Reserves | \$ 1,030,641 | \$ (5,085,135) | \$ (2,074,315) | \$ (2,152,711) |
| | | | | \$ - |
| Total Reserves | \$ 17,600,996 | \$ 12,537,660 | \$12,048,514 | \$12,247,289 |

^{*} The Unassigned reserve has been increased to reflect the unaduited year end fund balance form FY 2015, and subsequent changes to the reserve projected for 2015/16 and 2016/17.

The first column above represents the addition of unaudited Fiscal Year 2014/15 actuals, as recorded in the Financial System. The FY 1516 Amended Budget is the current budget for 2015/16. The last column is the adopted Final Budget. Note that nearly half of the \$4,556,000 in Capital Projects is funded by the revenue in excess of operating expenses (operating net).

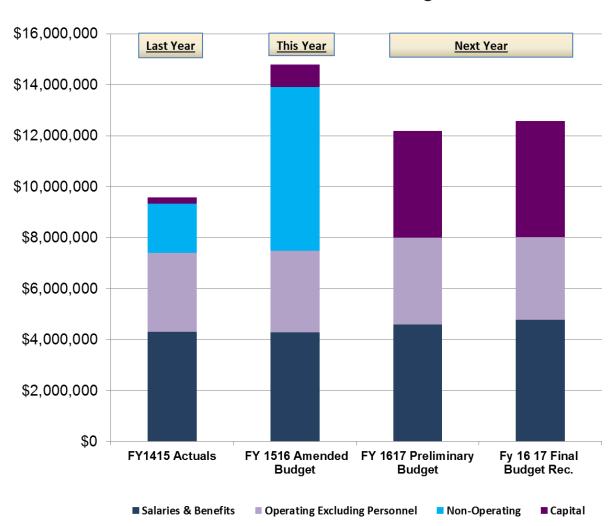
San Mateo County Harbor District Consolidated Sources of Funding Fiscal Year 2016-2017 Final Budget



The graph below reflects sources of funding (enterprise, non-operating, and contribution from reserves) last fiscal year, current year, preliminary budget, and Final Budget.

Below is a graph displaying consolidated expenses over the same three year period. Note the blue disappears in the proposed budget, reflecting no loan payments for the first time in two decades.

San Mateo County Harbor District Consolidated Expenses including Capital 2016-2017 Final Budget





BUDGET: CONSOLIDATED

| | FY 1415 Actuals | FY 1516 Amended Budget | FY 1617 Preliminary | FY 1617 Recommended |
|---|-----------------|---------------------------|------------------------|------------------------|
| | | | Budget | Final |
| Revenues: | | | | |
| Enterprise Revenues | | | | |
| Berth Rental | 2,641,370.84 | 2,561,583 | 2,666,000 | 2,840,000 |
| Boat Wash | 11,359 | 9,600 | 12,000 | 10,000 |
| County Parking Fines | 8,602 | 8,350 | 7,800 | - |
| DBW-Abandoned Vessel Grant; Other Grants | 29,098 | 160,000 | 117,000 | 93,000 |
| Dock Boxes | 7,850 | 8,000 | 7,500 | - |
| Event Application | 7,700 | 11,850 | 1,900 | 12,000 |
| Event Permit | 11,915 | 11,400 | 6,800 | 27,000 |
| Expense Reimbursement | 5,016 | - | - | |
| Misc Enterprise Fees (Formerly Hoist Fee) | 5,016 | 5,500 | 300 | 31,000 |
| Late Fees | 10,859 | 11,000 | 13,000 | 13,000 |
| Launching Fees | 123,196 | 116,000 | 116,500 | 98,000 |
| Laundry Revenue - Web | 7,121 | 5,500 | 7,400 | 10,000 |
| Live Aboard | 296,395 | 285,000 | 293,000 | 306,000 |
| Mooring Fees | 37,661 | 41,000 | 31,500 | 21,200 |
| Asset Disposal | 766,647 | - | - | - |
| Special Events Revenues | - | 34,200 | 17,000 | - |
| Rents & Concessions | 782,837 | 735,450 | 780,800 | 743,600 |
| Enterprise Revenue Subtotal | 4,747,627 | 4,004,433 | 4,078,500 | 4,204,800 |
| Other Operating Revenue | | | | |
| Interest Income | 99,749 | 76,500 | 42,000 | 63,000 |
| Miscellaneous Revenue | 65,259 | 37,300 | 37,700 | 37,000 |
| State Mandated Cost | 35,876 | 87,629 | 87,629 | - |
| Tax Revenues | 5,652,769 | 5,500,000 | 5,865,861 | 6,127,000 |
| Transient Dockage/Berth Rent | | \$ 130,000.00 | | |
| Other Operating Revenue Subtotal | 5,853,653 | 5,701,429 | 6,033,190 | 6,227,000 |
| Total Revenues: | 10,601,281 | 9,705,862 | 10,111,690 | 10,431,800 |

| | FY 1415 Actuals | FY 1516 Amended Budget | FY 1617 Preliminary Budget | FY 1617 Recommended Final |
|-----------------------------------|-----------------|---------------------------|----------------------------------|---------------------------------|
| Expenses | | | | |
| Salaries/Benefits: | | | | |
| Health Insurance-Medical Cost | 653,959 | 711,736 | 687,785 | 784,091 |
| Life Insurance/ Disability/ EAP | 41,894 | 49,175 | 55,236 | 59,834 |
| Retirement | 226,734 | 606,267 | 566,204 | 563,059 |
| Salaries and Wages | 2,513,901 | 2,713,178 | 2,969,591 | 3,053,228 |
| Social Security / Medicare | 44,982 | 41,295 | 47,651 | 41,598 |
| Post Employee Benefit | 621,945 | 400 | 157,997 | 157,997 |
| Unemployment Insurance Tax | 18,388 | 4,000 | 14,408 | 15,624 |
| Employment Assistance Prog | | - | | - |
| Workers' Compensation Ins. | 182,117 | 151,944 | 92,641 | 98,083 |
| Total (Salaries/Benefits) | \$ 4,303,919 | \$ 4,277,995 | 4,591,513 | 4,773,513 |
| | | | | |
| Operating Expenses | | | | |
| Advertising & Promotion | 19,882 | 21,700 | 21,700 | 21,900 |
| Auto Mileage | 2,224 | 2,400 | 2,400 | 1,800 |
| Bad Debts | 43,036 | 140,000 | 60,000 | 60,000 |
| Bank Service Charges | 4,865 | 5,250 | 5,000 | 22,900 |
| Claims Settlement | - | 68,200 | - | - |
| Collection SVC Expense | 12,655 | 16,000 | 10,000 | 10,000 |
| Computer-Software | - | 13,500 | 13,500 | 10,000 |
| Computer - Hardware (below \$10K) | - | - | 8,500 | 10,000 |
| Contractual Serv- Professional | 468,480 | 524,880 | 362,662 | 480,700 |
| Contractual-Retained Counsel | 433,552 | 465,361 | 383,000 | 383,000 |
| Contractural Services - IT | 33,492 | 70,300 | 63,700 | 59,100 |
| Credit Card Fees | 32,027 | 25,200 | 31,000 | 33,300 |
| Employee Appreciation Dinner | 4,149 | 5,000 | - | - |
| Employee Recognition | 66 | 600 | - | - |
| Equipment Rent | 27,674 | 24,657 | 16,500 | 24,000 |
| Handling Fees for Citations | - | 1,400 | 1,500 | - |

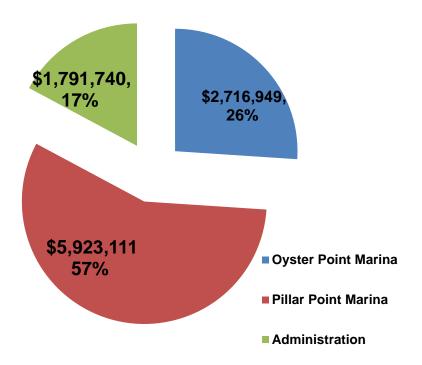
| | F | Y 1415 Actuals | FY 1516 Amended Budget | FY 1617 Preliminary Budget | FY 1617 Recommende Final |
|-----------------------------------|----|----------------|---------------------------|----------------------------------|--------------------------------|
| Insurance Premiums | 1 | 261,528 | 289,135 | 289,000 | 275,00 |
| LAFCO Fees | | 6,182 | 7,500 | 7,500 | - |
| Land Vehicles-Fuel | | 8,682 | 11,500 | 9,500 | 16,10 |
| Launch Ramp Fish Disposal | | 3,040 | 3,300 | 2,900 | - |
| Memberships, Dues & Subscript. | | 17,724 | 18,150 | 17,150 | 14,60 |
| Miscellaneous Expenses | | 19,616 | 3,500 | 3,500 | 17,40 |
| Elections | | 513,378 | - | 600,000 | 600,00 |
| Office Furniture & Fixtures | | - | 4,000 | 4,000 | - |
| Office Rental - Admin | | 92,241 | 85,800 | 87,900 | 87,90 |
| Office Supplies | | 23,836 | 25,000 | 22,100 | 30,50 |
| Oil Clean-Up Supplies | | 884 | 3,500 | 7,500 | - |
| Operating Supplies | | 57,693 | 80,000 | 70,000 | 58,80 |
| Patrol Boat - Fuel | | 6,814 | 6,900 | 6,900 | - |
| Permits/License Fees | | 2,233 | 2,900 | 1,500 | - |
| Personnel Admin | | 42,048 | 25,070 | 16,500 | 22,00 |
| Postage | | 8,793 | 10,500 | 10,000 | - |
| Property Tax Admin. Costs | | 46,437 | 29,000 | 26,000 | 26,00 |
| Removal of Hazardous Materials | | - | 5,000 | 5,100 | - |
| Repairs & Maintenance | | 177,689 | 469,343 | 469,781 | 267,00 |
| Relocation Expense | | 19,625 | - | - | - |
| Sewer Fees | | 46,687 | 47,500 | 47,500 | 47,50 |
| Special Events | | 7,873 | 13,000 | 13,000 | 10,00 |
| Training Prof Development | | 17,212 | 45,000 | 45,000 | 25,00 |
| Travel Conf & Mtg | | 13,123 | 13,200 | 13,200 | 13,00 |
| Uniform Related Expenses | | 15,911 | 16,500 | 16,500 | 16,50 |
| Utilities | | 456,564 | 468,040 | 539,000 | 518,00 |
| Vessel Destruction | | 147,728 | 140,000 | 93,000 | 93,00 |
| Total Operating (Excluding Wages) | \$ | 3,095,642 | \$ 3,207,786 | \$ 3,403,493 | \$ 3,254,99 |
| Operating Net (Deficit) | \$ | 3,201,720 | \$ 2,220,081 | \$ 2,116,685 | \$ 2,403,28 |

| | FY 1415 Actuals | FY 1516 Amended Budget | FY 1617 Preliminary Budget | FY 1617 Recommended Final |
|-------------------------------------|-----------------|---------------------------|----------------------------------|---------------------------------|
| Non-Operating: Depreciation Expense | | _ | _ | _ |
| Interest Expense-Cal Boating | 272,573 | 413,520 | - | - |
| Principal-Cal Boating | 1,665,111 | 6,016,711 | - | - |
| Correcting JE Acct | - | 0 | - | - |
| Total (Non-Operating) | \$ 1,937,684 | \$ 6,430,231 | \$ - | \$ - |

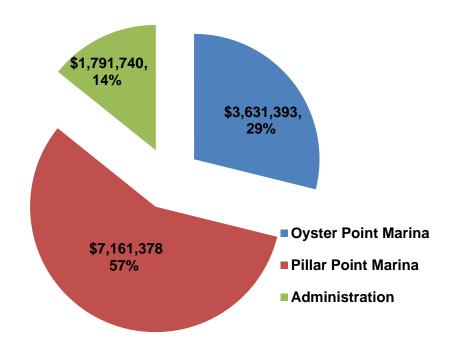


BUDGET: BY DEPARTMENT

Revenues by Department



Expenditures by Department



| | | minstration (Includes ommission) | O | yster Point Marina | illar Point Marina | Co | nsolidated |
|---|----|--|----|-----------------------|-----------------------|----|------------|
| Revenues: | | | | | | | |
| Enterprise Revenues | | | | | | | |
| Berth Rental | | - | | 1,048,967 | 1,791,033 | | 2,840,000 |
| Boat Wash | | - | | 3,467 | 6,533 | | 10,000 |
| County Parking Fines | | - | | - | - | | - |
| DBW-Abandoned Vessel Grant; Other Grants | | - | | 56,190 | 36,810 | | 93,000 |
| Dock Boxes | | - | | - | - | | - |
| Event Application | | - | | 947 | 11,052 | | 12,000 |
| Event Permit | | - | | 338 | 26,663 | | 27,000 |
| Expense Reimbursement | | - | | - | - | | - |
| Misc Enterprise Fees (Formerly Hoist Fee) | | | | 1,844 | 29,156 | , | 31,000 |
| Late Fees | | - | | 4,782 | 8,218 | | 13,000 |
| Launching Fees | | - | | 19,017 | 78,983 | | 98,000 |
| Laundry Revenue - Web | | - | | 2,500 | 7,500 | | 10,000 |
| Live Aboard | | - | | 173,114 | 132,885 | | 306,000 |
| Mooring Fees | | | | - | 21,200 | | 21,200 |
| Asset Disposal | | - | | - | - | | - |
| Special Events Revenues | | - | | - | - | | - |
| Rents & Concessions | | | | 335,071 | 408,528 | l | 743,600 |
| Enterprise Revenue Subtotal | \$ | - | \$ | 1,646,237 | \$ 2,558,563 | | 4,204,800 |
| Other Operating Revenue | | | | | | | |
| Interest Income | | 63,000 | | - | - | | 63,000 |
| Miscellaneous Revenue | F | 3,623 | | 24,830 | 8,547 | | 37,000 |
| State Mandated Cost | | - | | - | - | | - |
| Tax Revenues | | 1,725,117 | | 1,045,882 | 3,356,001 | | 6,127,000 |
| Other Operating Revenue Subtotal | \$ | 1,791,740 | \$ | 1,070,712 | \$ 3,364,548 | \$ | 6,227,000 |
| Total Revenues: | \$ | 1,791,740 | \$ | 2,716,949 | \$ 5,923,111 | \$ | 10,431,800 |

| | Adminstration (Includes Commission) | Oyster Point Marina | Pillar Point Marina | Consolidated |
|-----------------------------------|---|------------------------|------------------------|--------------|
| Expenses | | | | |
| Salaries/Benefits: | | | | |
| Health Insurance-Medical Cost | 244,479 | 192,207 | 347,405 | 784,091 |
| Life Insurance/ Disability/ EAP | 19,460 | 17,639 | 22,734 | 59,834 |
| Retirement | 157,441 | 199,929 | 205,689 | 563,059 |
| Salaries and Wages | 890,475 | 937,203 | 1,225,550 | 3,053,228 |
| Social Security / Medicare | 14,027 | 12,189 | 15,381 | 41,598 |
| Post Employee Benefit | (56,632 |) 225,351 | (10,722) | 157,997 |
| Unemployment Insurance Tax | 3,906 | 5,208 | 6,510 | 15,624 |
| Workers' Compensation Ins. | 7,179 | 38,204 | 52,700 | 98,083 |
| Total (Salaries/Benefits) | \$ 1,280,336 | \$ 1,627,931 | \$ 1,865,247 | \$ 4,773,513 |
| Operating Expenses | | | | |
| Advertising & Promotion | 8,409 | 5,929 | 7,562 | 21,900 |
| Auto Mileage | 212 | 212 | 1,377 | 1,800 |
| Bad Debts | - | 44,800 | 15,200 | 60,000 |
| Bank Service Charges | 2,748 | 10,257 | 9,895 | 22,900 |
| Claims Settlement | - | - | - | - |
| Collection SVC Expense | | 4,329 | 5,671 | 10,000 |
| Computer-Software | 4,815 | 1,852 | 3,333 | 10,000 |
| Computer - Hardware (below \$10K) | 4,815 | 1,852 | | 10,000 |
| Contractual Serv- Professional | 213,618 | 180,878 | 86,205 | 480,700 |
| Contractual-Retained Counsel | 309,255 | 31,554 | 42,190 | 383,000 |
| Contractural Services - IT | 41,678 | 6,222 | 11,200 | 59,100 |
| Credit Card Fees | - | 13,781 | 19,519 | 33,300 |
| Employee Appreciation Dinner | - | - | - | - |
| Employee Recognition | - | - | - | - |
| Equipment Rent | 8,504 | 4,956 | 10,540 | 24,000 |
| Handling Fees for Citations | - | - | - | - |
| Insurance Premiums | - | 56,330 | 218,669 | 275,000 |

| | | Adminstration O (Includes Commission) | | Pillar Point Marina | Consolidated |
|---|----|---|-------------|------------------------|--------------|
| Expenses | | | | | |
| LAFCO Fees | | - | - | - | - |
| Fuel | | - | 3,298 | 12,802 | 16,100 |
| Launch Ramp Fish Disposal | • | - | - | - | - |
| Memberships, Dues & Subscript. | | - | 3,850 | 10,750 | 14,600 |
| Miscellaneous Expenses | | - | 2,751 | 14,649 | 17,400 |
| Elections | | 600,000 | - | - | 600,000 |
| Office Furniture & Fixtures | | - | - | - | - |
| Office Rental - Admin | | 87,900 | - | - | 87,900 |
| Office Supplies | | - | 10,068 | 20,431 | 30,500 |
| Oil Clean-Up Supplies | | - | - | - | - |
| Operating Supplies | | - | 18,101 | 40,699 | 58,800 |
| Patrol Boat - Fuel | | - | - | - | - |
| Permits/License Fees | | - | - | - | - |
| Personnel Admin | | - | 744 | 21,256 | 22,000 |
| Postage | | - | - | - | - |
| Property Tax Admin. Costs | | 26,000 | - | - | 26,000 |
| Removal of Hazardous Materials | | - | - | - | - |
| Repairs & Maintenance | | - | 82,194 | 184,806 | 267,000 |
| Relocation Expense | | - | - | - | - |
| Sewer Fees | | - | - | 47,500 | 47,500 |
| Special Events | | - | 6,060 | 3,940 | 10,000 |
| Training Prof Development | | 9,005 | 10,629 | 5,366 | 25,000 |
| Travel Conf & Mtg | | - | - | 13,000 | 13,000 |
| Uniform Related Expenses | | - | 5,170 | 11,330 | 16,500 |
| Utilities | | 128,038 | 114,917 | 275,045 | 518,000 |
| Vessel Destruction | | - | 62,310 | 30,690 | 93,000 |
| Total Operating (Excluding Wages) | \$ | 1,444,996 | \$ 683,045 | \$ 1,126,957 | \$ 3,254,997 |
| Allocation of Enterprise Administration | \$ | (933,591) | \$ 449,417 | \$ 484,174 | \$ - |
| Operating Net (Deficit) | \$ | (0) | \$ (43,444) | \$ 2,446,733 | \$ 2,403,289 |

| | Adminstration (Includes Commission) | O | yster Point Marina | Pillar Point Marina | C | onsolidated |
|--|---|------|-----------------------|------------------------|----|-------------|
| Capital Expenditures: | | | | | | |
| Computer-Hardware | - | | - | - | | - |
| Dredging Services (PPH and OPM) | - | | 65,000 | 200,000.00 | | 265,000 |
| Oil spill trailers 2 PPH and OPM | - | | 18,000 | 18,000.00 | | 36,000 |
| Bait Shop Building | - | | 60,000 | - | | 60,000 |
| Maint. Bldg. settling; develop and implement solution OPM | - | | 20,000 | - | | 20,000 |
| Paving maintenance and replacement OPM | - | | 163,000 | - | | 163,000 |
| Replacement Truck OPM | - | | 40,000 | - | | 40,000 |
| Transformers on Docks 1 - 6 (OPM) | - | | 250,000 | - | | 250,000 |
| Landscaping; tree replacement OPM | - | | 15,000 | - | | 15,000 |
| Paving /storm water at new r/room bldg. OPM | - | | 40,000 | - | | 40,000 |
| Replacement of docks 12, 13, 14 OPM | - | | 200,000 | - | | 200,000 |
| Dock fingers PPH | - | | - | 600,000 | | 600,000 |
| Electrical Underground (replace non-traffic covers and rings) PPH | - | | - | 75,000 | | 75,000 |
| Fishing Pier Rip Rap PPH | - | | - | 25,000 | | 25,000 |
| Flow Meters (required) on sewer lift stations PPH | - | | - | 50,000 | | 50,000 |
| Light Pole Retrofits to LED Energy Savings PPH | - | | - | 150,000 | | 150,000 |
| Patrol Boat Maintenance | - | | - | 350,000 | | 350,000 |
| Paving maintenance and replacement PPH | - | | - | 200,000 | | 200,000 |
| Pier Deck and Piling Replacement | - | | - | 250,000 | | 250,000 |
| Replace H Dock then additional commercial docks PPH | - | | - | 75,000 | | 75,000 |
| Replace water (domestic) to floats from pier, including flex lines PPH | - | | - | 10,000 | | 10,000 |
| Replacement truck and cart PPH | - | | - | 40,000 | | 40,000 |
| Romeo Pier Study/Demolition | - | | - | 625,000 | | 625,000 |
| PPH West Trail Repairs | - | | - | 235,000 | | 235,000 |
| Enlarge sidewalks at commercial area. Overall PPH site plan | - | | - | 150,000 | | 150,000 |
| Harbor Office Remodel (ADA, Services) PPH | - | | - | 50,000 | | 50,000 |
| Johnson Pier Work Dock area - addtl space (portion of TIGER) PPH | - | | - | 100,000 | | 100,000 |
| Launch Ramp Restroom (and design/permit) PPH | - | | - | 50,000 | | 50,000 |
| New trench drains at boat ramp area PPH Specs | - | | - | 40,000 | | 40,000 |
| Piling replacement at sales dock PPH | - | | - | 20,000 | | 20,000 |
| Storm drain box replacements PPH | - | | - | 60,000 | | 60,000 |
| Utility upgrades (water, electricity); pier PPH | _ | | - | 150,000 | | 150,000 |
| Fish Buyer Roof | - | | - | 27,000 | | 27,000 |
| Fishing Pier Repair Project | - | | - | 100,000 | | 100,000 |
| HoistReplacement | _ | | - | - | | - |
| Launch Ramp Maintenance | - | | - | 10,000 | | 10,000 |
| Mooring Replacements | - | | - | 25,000 | | 25,000 |
| Sewer Repairs | - | | - | - | | - |
| Total (Capital Expenditures) | \$ - | \$ | 871,000 | \$ 3,685,000 | \$ | 4,556,000 |
| Total All Expenses: | \$ 1,791,741 | \$ | 3,631,393 | \$ 7,161,378 | \$ | 12,584,511 |
| Increase (Reduction) to Reserves | "\$ (0 |) \$ | (914,444) | \$ (1,238,267) | \$ | (2,152,711) |



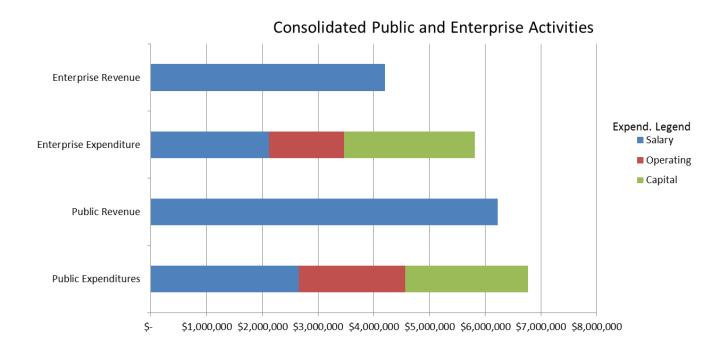
BUDGET: PUBLIC/ENTERPRISE

San Mateo County Harbor District Fiscal Year 2016/17 Recommended Final Budget Public and Enterprise Summary

| | Total | | Consolidated | | Oyster Point | | Pillar Point | | | Admin | | |
|---|--------------|---------------|--------------|-------------|--------------|--------------|--------------|--------------|----|-----------|----|-----------|
| | Public | Enterprise | | Total | Public | Enterprise | Public | Enterprise | | Public | En | terprise |
| Enterprise Revenues | \$ - | \$ 4,204,800 | \$ | 4,204,800 | \$ - | \$ 1,646,237 | \$ - | \$ 2,558,563 | \$ | - | \$ | - |
| Other Operating Revenue | \$6,227,000 | \$ - | \$ | 6,227,000 | \$ 1,070,712 | \$ - | \$3,364,548 | \$ - | \$ | 1,791,740 | \$ | - |
| Total Revenues: | \$6,227,000 | \$ 4,204,800 | \$ | 10,431,800 | \$ 1,070,712 | \$ 1,646,237 | \$3,364,548 | \$ 2,558,563 | \$ | 1,791,740 | \$ | - |
| Expense: | | | | | | | | | | | | |
| Salaries and Benefits | \$2,651,694 | \$ 2,121,820 | \$ | 4,773,514 | \$ 818,738 | \$ 809,194 | \$1,101,843 | \$ 763,404 | \$ | 731,113 | \$ | 549,223 |
| Operating Excluding Personnel | \$1,914,146 | \$ 1,340,851 | \$ | 3,254,996 | \$ 274,776 | \$ 408,269 | \$ 578,743 | \$ 548,214 | \$ | 1,060,627 | \$ | 384,368 |
| Total Operating Expenses | \$4,565,839 | \$ 3,462,671 | \$ | 8,028,510 | \$ 1,093,514 | \$ 1,217,462 | \$1,680,586 | \$ 1,311,618 | \$ | 1,791,740 | \$ | 933,591 |
| Allocation of Enterprise Administration | \$ - | \$ - | \$ | - | \$ - | \$ 449,417 | \$ - | \$ 484,174 | \$ | - | \$ | (933,591) |
| | | | | | | | | | | | | |
| Net Operating (Profit/Loss) | \$1,661,160 | \$ 742,129 | \$ | 2,403,289 | \$ (22,801) | \$ (20,643) | \$1,683,962 | \$ 762,771 | \$ | (0) | \$ | - |
| | | | | | | | | | | | | |
| Capital Expenditures | \$2,207,139 | \$ 2,348,861 | \$ | 4,556,000 | \$ 167,154 | \$ 703,846 | \$2,039,985 | \$ 1,645,015 | \$ | - | \$ | - |
| | | | | | | | | Ĭ | | | | |
| Total Expenditures | \$6,772,979 | \$ 5,811,532 | \$ | 12,584,510 | \$ 1,260,667 | \$ 2,370,726 | \$3,720,572 | \$ 3,440,806 | \$ | 1,791,740 | \$ | - |
| | | | | | | | | | | | | |
| Increase (Reduction) to Reserves | \$ (545,979) | \$(1,606,732) | \$ | (2,152,711) | \$ (189,955) | \$ (724,489) | \$ (356,024) | \$ (882,243) | \$ | (0) | \$ | - |

Public and Enterprise (P&E) Expenditures on a District wide basis:

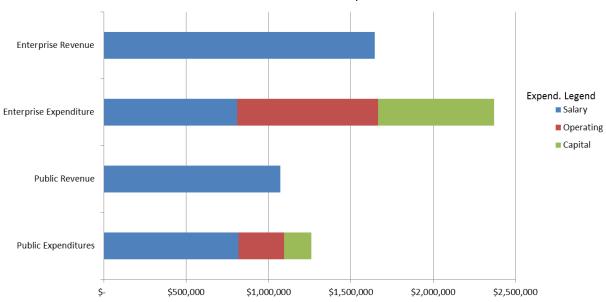
Consolidated P&E Including Capital



- Property Tax Revenue is apportioned to OPM and PPM to backfill the Public, or non-enterprise activity costs
- Property Tax Revenue is inadequate to cover all Public Functions when Capital Expenditures are included.
- The shortfall is allocated to the two departments (PPH and OPM) which have Capital Expenditures.

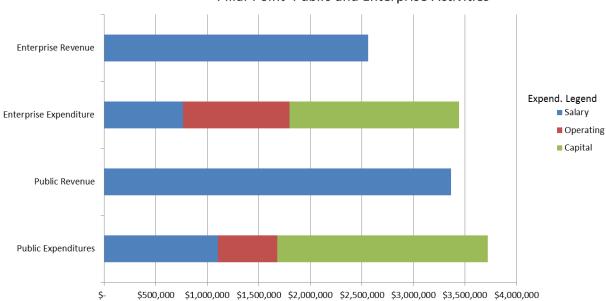
Oyster Point P&E Including Capital

OPM Public and Enterprise Activities

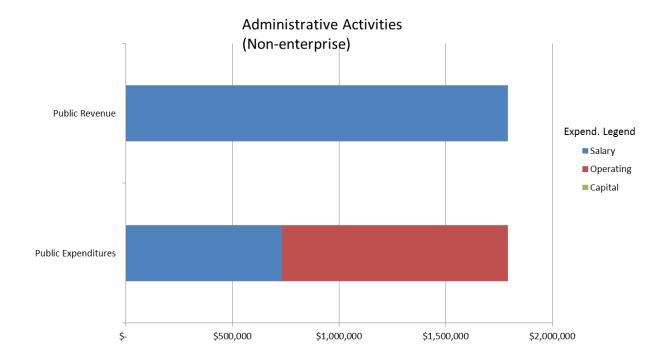


Pillar Point P&E Including Capital

Pillar Point Public and Enterprise Activities



Administration P&E



There are no enterprise revenues or expenses in the Administrative Function. The objective is that Administrative expenses associated with enterprise activities would be supported by enterprise revenues.

Administrative cost of enterprise functions are reallocated to the enterprise functions at Pillar Point Harbor and Oyster Point Marina. The allocation is pro- rated to OPM and PPH based on the relative size of Enterprise operating expenses in each.

.

| | Total | | Oyster Point | | Pillar | Point | Admini | stration |
|---|-----------|------------|--------------|------------|-----------|------------|-----------|------------|
| | Public | Enterprise | Public | Enterprise | Public | Enterprise | Public | Enterprise |
| Revenues: | | | | | | | | |
| Enterprise Revenues | | | | | | | | |
| Berth Rental | - | 2,840,000 | - | 1,048,967 | - | 1,791,033 | - | - |
| Boat Wash | - | 10,000 | - | 3,467 | - | 6,533 | - | - |
| County Parking Fines | - | - | - | - | - | - | - | - |
| DBW-Abandoned Vessel Grant; Other Grants | - | 93,000 | - | 56,190 | - | 36,810 | - | - |
| Dock Boxes | - | - | - | - | - | - | - | - |
| Event Application | - | 12,000 | - | 947 | - | 11,052 | - | - |
| Event Permit | - | 27,000 | - | 338 | - | 26,663 | - | - |
| Expense Reimbursement | - | - | - | - | - | - | - | - |
| Misc Enterprise Fees (Formerly Hoist Fee) | - | 31,000 | - | 1,844 | - | 29,156 | - | - |
| Late Fees | - | 13,000 | - | 4,782 | - | 8,218 | - | - |
| Launching Fees | - | 98,000 | - | 19,017 | - | 78,983 | - | - |
| Laundry Revenue - Web | - | 10,000 | - | 2,500 | - | 7,500 | - | - |
| Live Aboard | - | 306,000 | - | 173,114 | - | 132,885 | - | - |
| Mooring Fees | - | 21,200 | - | - | - | 21,200 | - | - |
| Rents & Concessions | - | 743,600 | - | 335,071 | - | 408,528 | - | - |
| Enterprise Revenue Subtotal | - | 4,204,800 | - | 1,646,237 | - | 2,558,563 | - | - |
| Other Operating Revenue | | | | | | | | |
| Interest Income | 63,000 | - | - | - | | - | 63,000 | - |
| Miscellaneous Revenue | 37,000 | - | 24,830 | - | 8,547 | - | 3,623 | - |
| State Mandated Cost | - | - | - | - | | - | - | - |
| Tax Revenues | 6,127,000 | - | 1,045,882 | - | 3,356,001 | - | 1,725,117 | |
| Other Operating Revenue Subtotal | 6,227,000 | - | 1,070,712 | - | 3,364,548 | - | 1,791,740 | - |
| Total Revenues: | 6,227,000 | 4,204,800 | 1,070,712 | 1,646,237 | 3,364,548 | 2,558,563 | 1,791,740 | - |

| | Total | | Oyster Point | | Pillar | Point | Administration | |
|-----------------------------------|-----------|------------|--------------|------------|-----------|------------|----------------|------------|
| | Public | Enterprise | Public | Enterprise | Public | Enterprise | Public | Enterprise |
| Expenses | | | | | | | | |
| Salaries/Benefits: | | | | | | | | |
| Health Insurance-Medical Cost | 457,315 | 326,776 | 96,667 | 95,540 | 205,220 | 142,185 | 155,428 | 89,051 |
| Life Insurance/ Disability/ EAP | 33,348 | 26,486 | 8,871 | 8,768 | 13,430 | 9,305 | 11,047 | 8,413 |
| Retirement | 307,880 | 255,178 | 100,551 | 99,378 | 121,505 | 84,184 | 85,825 | 71,616 |
| Salaries and Wages | 1,719,428 | 1,333,800 | 471,349 | 465,854 | 723,960 | 501,590 | 524,119 | 366,356 |
| Social Security / Medicare | 23,385 | 18,213 | 6,130 | 6,059 | 9,086 | 6,295 | 8,169 | 5,859 |
| Post Employee Benefit | 47,286 | 110,711 | 113,336 | 112,015 | (6,334) | (4,388) | (59,716) | 3,084 |
| Unemployment Insurance Tax | 8,594 | 7,030 | 2,619 | 2,589 | 3,846 | 2,664 | 2,129 | 1,777 |
| Workers' Compensation Ins. | 54,458 | 43,626 | 19,214 | 18,990 | 31,131 | 21,569 | 4,112 | 3,067 |
| Total (Salaries/Benefits) | 2,651,694 | 2,121,820 | 818,738 | 809,194 | 1,101,843 | 763,404 | 731,113 | 549,223 |
| | | | | | | | | |
| Operating Expenses | | | | | | | | |
| Advertising & Promotion | 11,688 | 10,212 | 2,982 | 2,947 | 4,122 | 3,440 | 4,584 | 3,825 |
| Auto Mileage | 972 | 828 | 106 | 105 | 750 | 626 | 115 | 96 |
| Bad Debts | - | 60,000 | - | 44,800 | - | 15,200 | - | - |
| Bank Service Charges | 1,498 | 21,402 | - | 10,257 | - | 9,895 | 1,498 | 1,250 |
| Claims Settlement | - | - | - | - | - | - | - | - |
| Collection SVC Expense | - | 10,000 | - | 4,329 | - | 5,671 | - | - |
| Computer-Software | 5,373 | 4,627 | 931 | 920 | 1,817 | 1,516 | 2,625 | 2,190 |
| Computer - Hardware (below \$10K) | 5,373 | 4,627 | 931 | 920 | 1,817 | 1,516 | 2,625 | 2,190 |
| Contractual Serv- Professional | 254,409 | 226,291 | 90,969 | 89,909 | 46,992 | 39,212 | 116,448 | 97,170 |
| Contractual-Retained Counsel | 191,730 | 191,270 | 8,326 | 23,229 | 14,822 | 27,368 | 168,582 | 140,673 |
| Contractural Services - IT | 31,954 | 27,146 | 3,129 | 3,093 | 6,105 | 5,095 | 22,720 | 18,958 |
| Credit Card Fees | 6,931 | 26,369 | 6,931 | 6,850 | - | 19,519 | - | - |
| Equipment Rent | 12,874 | 11,126 | 2,493 | 2,464 | 5,745 | 4,794 | 4,636 | 3,868 |
| Handling Fees for Citations | - | - | - | - | - | - | - | - |
| Insurance Premiums | 147,532 | 127,467 | 28,330 | 28,000 | 119,202 | 99,467 | - | - |
| LAFCO Fees | - | - | - | - | - | - | - | - |
| Fuel | 8,638 | 7,463 | 1,659 | 1,639 | 6,979 | 5,824 | - | - |
| Launch Ramp Fish Disposal | - | - | - | - | - | - | - | - |
| Memberships, Dues & Subscript. | 7,796 | 6,804 | 1,936 | 1,914 | 5,860 | 4,890 | - | - |
| Miscellaneous Expenses | 9,369 | 8,031 | 1,383 | 1,367 | 7,986 | 6,664 | - | - |
| Elections | 600,000 | - | - | - | - | - | 600,000 | - |
| Office Furniture & Fixtures | - | - | - | - | - | - | - | - |

| | | To | tal | Oyster Point | | Pillar Point | | Admini | stration |
|-----------------------------------|----|--------------|------------|--------------|------------|--------------|------------|-----------|------------|
| | P | ublic | Enterprise | Public | Enterprise | Public | Enterprise | Public | Enterprise |
| Office Rental - Admin | | 47,916 | 39,984 | - | - | - | - | 47,916 | 39,984 |
| Office Supplies | | 16,201 | 14,298 | 5,064 | 5,005 | 11,138 | 9,294 | - | - |
| Oil Clean-Up Supplies | | - | - | - | - | - | - | - | - |
| Operating Supplies | | 31,289 | 27,510 | 9,104 | 8,997 | 22,186 | 18,513 | - | - |
| Patrol Boat - Fuel | | - | - | - | - | - | - | - | - |
| Permits/License Fees | | - | - | - | - | - | - | - | - |
| Personnel Admin | | 11,961 | 10,039 | 374 | 370 | 11,587 | 9,669 | - | - |
| Postage | | - | - | - | - | - | - | - | - |
| Property Tax Admin. Costs | | 14,173 | 11,827 | - | - | - | - | 14,173 | 11,827 |
| Removal of Hazardous Materials | | - | - | - | - | - | - | - | - |
| Repairs & Maintenance | | 142,080 | 124,920 | 41,338 | 40,856 | 100,742 | 84,064 | - | - |
| Sewer Fees | | 25,893 | 21,607 | - | - | 25,893 | 21,607 | - | - |
| Special Events | | 5,196 | 4,804 | 3,048 | 3,012 | 2,148 | 1,792 | - | - |
| Training Prof Development | | 13,180 | 11,820 | 5,345 | 5,283 | 2,925 | 2,441 | 4,909 | 4,096 |
| Travel Conf & Mtg | | 7,087 | 5,913 | - | - | 7,087 | 5,913 | - | - |
| Uniform Related Expenses | | 8,776 | 7,724 | 2,600 | 2,570 | 6,176 | 5,154 | - | - |
| Utilities | | 277,526 | 240,474 | 57,795 | 57,122 | 149,933 | 125,111 | 69,797 | 58,242 |
| Vessel Destruction | | 16,730 | 76,270 | - | 62,310 | 16,730 | 13,960 | - | - |
| Total Operating (Excluding Wages) | | 1,914,147 | 1,340,851 | 274,776 | 408,269 | 578,743 | 548,214 | 1,060,627 | 384,368 |
| Allocation of Enterprise Admin | | - | - | | 449,417 | | 484,174 | | (933,591) |
| Operating Net (Deficit) | | 1,661,159 | 742,129 | (22,801) | (20,643) | 1,683,962 | 762,771 | (0) | - |
| Non-Operating: | | - | - | - | - | - | - | - | - |
| Depreciation Expense | | - | - | - | - | - | - | - | - |
| Interest Expense-Cal Boating | | - | - | - | - | - | - | - | - |
| Principal-Cal Boating | | - | - | - | - | - | - | - | - |
| Total (Non-Operating) | \$ | - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |

| | Total | | Oyster | Point | Pillar | Point | Administration | | |
|--|--------------|----------------|--------------|--------------|--------------|---------------------|----------------|------|--|
| Capital Expenditures: | • | | | | _ | | • | | |
| Dredging Services (PPH and OPM) | - | 265,000 | - | 65,000 | - | 200,000 | - | - | |
| Oil spill trailers 2 PPH and OPM | - | 36,000 | - | 18,000 | - | 18,000 | - | - | |
| Bait Shop Building | - | 60,000 | - | 60,000 | - | - | - | - | |
| Maint. Bldg. settling; develop and implement solution OPM | 10,059 | 9,941 | 10,059 | 9,941 | - | - | - | - | |
| Paving maintenance and replacement OPM | 81,978 | 81,022 | 81,978 | 81,022 | - | - | - | - | |
| Replacement Truck OPM | 20,117 | 19,883 | 20,117 | 19,883 | - | - | - | - | |
| Transformers on Docks 1 - 6 (OPM) | - | 250,000 | - | 250,000 | - | - | - | - | |
| Landscaping; tree replacement OPM | 15,000 | - | 15,000 | - | - | - | - | - | |
| Paving /storm water at new r/room bldg. OPM | 40,000 | - | 40,000 | - | - | - | - | - | |
| Replacement of docks 12, 13, 14 OPM | - | 200,000 | - | 200,000 | - | - | - | - | |
| Dock fingers PPH | - | 600,000 | - | - | - | 600,000 | - | - | |
| Electrical Underground (replace non-traffic covers and rings) PPH | 44,304 | 30,696 | - | - | 44,304 | 30,696 | - | - | |
| Fishing Pier Rip Rap PPH | 25,000 | - | - | - | 25,000 | - | - | - | |
| Flow Meters (required) on sewer lift stations PPH | 29,536 | 20,464 | - | - | 29,536 | 20,464 | - | - | |
| Light Pole Retrofits to LED Energy Savings PPH | 88,608 | 61,392 | - | - | 88,608 | 61,392 | - | - | |
| Patrol Boat Maintenance | 206,753 | 143,247 | - | - | 206,753 | 143,247 | - | - | |
| Paving maintenance and replacement PPH | 200,000 | - | - | - | 200,000 | - | - | - | |
| Pier Deck and Piling Replacement | 147,681 | 102,319 | - | - | 147,681 | 102,319 | - | - | |
| Replace H Dock then additional commercial docks PPH | - | 75,000 | - | - | - | 75,000 | - | - | |
| Replace water (domestic) to floats from pier, including flex lines PPH | - | 10,000 | - | - | - | 10,000 | - | - | |
| Replacement truck and cart PPH | 23,629 | 16,371 | - | - | 23,629 | 16,371 | - | - | |
| Romeo Pier Study/Demolition | 625,000 | - | - | - | 625,000 | - | - | - | |
| PPH West Trail Repairs | 235,000 | - | - | - | 235,000 | - | - | - | |
| Enlarge sidewalks at commercial area. Overall PPH site plan | - | 150,000 | - | - | - | 150,000 | - | - | |
| Harbor Office Remodel (ADA, Services) PPH | 29,536 | 20,464 | - | - | 29,536 | 20,464 | - | - | |
| Johnson Pier Work Dock area - addtl space (portion of TIGER) PPH | 59,072 | 40,928 | - | - | 59,072 | 40,928 | - | - | |
| Launch Ramp Restroom (and design/permit) PPH | 50,000 | - | - | - | 50,000 | - | - | - | |
| New trench drains at boat ramp area PPH Specs | 40,000 | - | - | - | 40,000 | - | - | - | |
| Piling replacement at sales dock PPH | 11,814 | 8,186 | - | - | 11,814 | 8,186 | - | - | |
| Storm drain box replacements PPH | 35,443 | 24,557 | - | - | 35,443 | 24,557 | - | - | |
| Utility upgrades (water, electricity); pier PPH | 88,608 | 61,392 | - | - | 88,608 | 61,392 | - | - | |
| Fish Buyer Roof | - | 27,000 | - | - | - | 27,000 | - | - | |
| Fishing Pier Repair Project | 100,000 | - | - | - | 100,000 | - | - | - | |
| Launch Ramp Maintenance | - | 10,000 | - | - | - | 10,000 | - | - | |
| Mooring Replacements | - | 25,000 | - | - | - | 25,000 | - | - | |
| Total (Capital Expenditures) | \$ 2,207,139 | \$ 2,348,861 | \$ 167,154 | \$ 703,846 | \$ 2,039,985 | \$ 1,645,015 | \$ - | \$ - | |
| Total All Evnances | ¢ 6 770 000 | ¢ E 044 E20 | ¢ 4 200 007 | ¢ 2 270 720 | ¢ 2700 E70 | ¢ 2.440.000 | ¢ 4 704 740 | T & | |
| Total All Expenses: | \$ 6,772,980 | \$ 5,811,532 | \$ 1,260,667 | \$ 2,370,726 | \$ 3,720,572 | \$ 3,440,806 | \$ 1,791,740 | - \$ | |
| Increase (Reduction) to Reserves | \$ (545,980) | \$ (1,606,732) | \$ (189,955) | \$ (724,489) | \$ (356,024) | \$ (882,243) | \$ (0) | \$ - | |



2016 - 2017 Final Budget

CAPITAL EXPENDITURES

CAPITAL EXPENDITURES

Consolidated Annual Comparison

| | FY 1415 Actuals | FY 1516 Amended Budget | FY 1617 Preliminary Budget | FY 1617 Recommended Final |
|--|-----------------|---------------------------|----------------------------------|---------------------------------|
| Prior Period Exp Acct | - | 6,085 | - | |
| Computer-Hardware | 5,124 | 6,750 | - | - |
| Dredging Services (PPH and OPM) | | 70,000 | 230,000 | 265,000 |
| Paystations | 2,524 | 22,150 | - | - |
| Oil spill trailers 2 PPH and OPM | - | - | 36,000 | 36,000 |
| Bait Shop Building | | - | 60,000 | 60,000 |
| Maint. Bldg. settling; develop and implement solution OPM | - | - | 20,000 | 20,000 |
| Paving maintenance and replacement OPM | - | - | 100,000 | 163,000 |
| Replacement Truck OPM | - | - | 40,000 | 40,000 |
| Transformers on Docks 1 - 6 (OPM) | - | - | 250,000 | 250,000 |
| Landscaping; tree replacement OPM | | 5,000 | 10,000 | 15,000 |
| Paving /storm water at new r/room bldg. OPM | - | - | 40,000 | 40,000 |
| Replacement of docks 12, 13, 14 OPM | - | 125,000 | 75,000 | 200,000 |
| Dock Repair West End OPM | 27,410 | - | - | - |
| OPM Asphalt Slurry Seal/Gravel | - | - | - | - |
| OPM Dock 12 | - | 50,000 | - | - |
| Tidal Design - Flood Control | - | 25,000 | - | - |
| Trash Compactor | • | 40,000 | - | - |
| Dock fingers PPH | | - | 600,000 | 600,000 |
| Electrical Underground (replace non-traffic covers and rings) PPH | - | - | 75,000 | 75,000 |
| Fishing Pier Rip Rap PPH | - | - | 25,000 | 25,000 |
| Flow Meters (required) on sewer lift stations PPH | - | - | 50,000 | 50,000 |
| Light Pole Retrofits to LED Energy Savings PPH | - | - | 150,000 | 150,000 |
| Patrol Boat Maintenance | - | 120,000 | 350,000 | 350,000 |
| Paving maintenance and replacement PPH | - | - | 200,000 | 200,000 |
| Pier Deck and Piling Replacement | - | - | 250,000 | 250,000 |
| Replace H Dock then additional commercial docks PPH | - | - | 75,000 | 75,000 |
| Replace water (domestic) to floats from pier, including flex lines PPH | - | - | 10,000 | 10,000 |
| Replacement truck and cart PPH | - | - | 40,000 | 40,000 |
| Romeo Pier Study/Renovation | - | 50,000 | 600,000 | 625,000 |
| PPH West Trail Repairs | 40 | 100,000 | 150,000 | 235,000 |

San Mateo County Harbor District Consolidated Budget Fiscal Year 2016/17 Recommended Final Budget Consolidated Detail Annual Comparison

| | FY 1415 Actuals | FY 1516 Amended | FY 1617 | FY 1617 |
|--|-----------------|-----------------|-----------------------|----------------------|
| | | Budget | Preliminary Budget | Recommended Final |
| Enlarge sidewalks at commercial area. Overall PPH site plan | - | - | 150,000 | 150,000 |
| Harbor Office Remodel (ADA, Services) PPH | - | 50,000.00 | 50,000 | 50,000 |
| Johnson Pier Work Dock area - addtl space (portion of TIGER) PPH | - | - | 100,000 | 100,000 |
| Launch Ramp Restroom (and design/permit) PPH | - | 35,000 | 50,000 | 50,000 |
| New trench drains at boat ramp area PPH Specs | - | - | 40,000 | 40,000 |
| Piling replacement at sales dock PPH | - | - | 20,000 | 20,000 |
| Storm drain box replacements PPH | - | - | 60,000 | 60,000 |
| Utility upgrades (water, electricity); pier PPH | - | - | 150,000 | 150,000 |
| Feasibility Study Expand PPH 71 Berths | 152,663 | - | - | - |
| Fish Buyer Roof | - | - | - | 27,000 |
| Fishing Pier Repair Project | 28,946 | 100,000 | 100,000 | 100,000 |
| HoistReplacement | - | - | - | - |
| Launch Ramp Maintenance | - | 10,000 | 10,000 | 10,000 |
| Mooring Replacements | 16,495 | 25,000 | 25,000 | 25,000 |
| PPH Lessee Sidewalk | - | 35,000 | - | - |
| Sewer Repairs | 193 | - | - | - |
| Total (Capital Expenditures) | \$ 233,395 | \$ 874,985 | \$ 4,191,000 | \$ 4,556,000 |



FINAL OPERATING AND CAPITAL BUDGET 2016/17 FISCAL YEAR

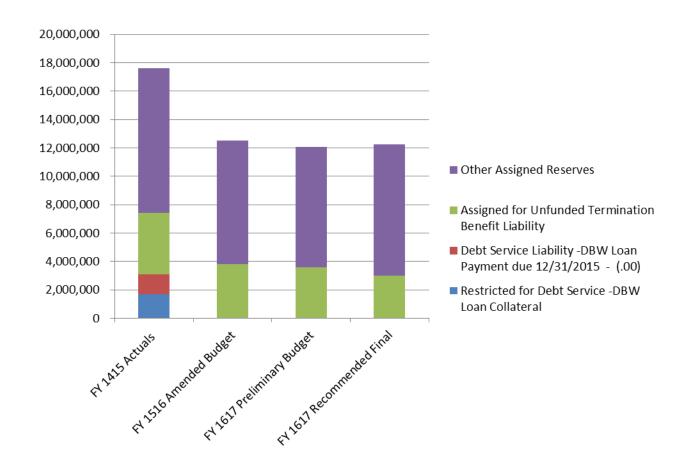
RESERVES

Changes in district reserves, since FY 2014/15 actuals.

San Mateo County Harbor District Consolidated Budget Fiscal Year 2016/17 Recommended Final Budget Consolidated Detail Annual Comparison

| | F | FY 1415 Actuals | FY 1516 Amended Budget | FY 1617 Preliminary Budget | Re | FY 1617 commended Final |
|---|----|-----------------|---------------------------|----------------------------------|----|-------------------------------|
| Increase (Reduction) to Reserves | \$ | 1,030,641 | \$ (5,085,135) | \$ (2,074,315) | \$ | (2,152,711) |
| Revision to Fund Balance (14/15 Audited) | \$ | 1,204,194 | | | \$ | - |
| Reserves | | | | | | |
| Restricted for Debt Service -DBW Loan Collateral | | 1,701,349 | 0 | 0 | | - |
| Debt Service Liability -DBW Loan Payment due 12/31/2015 | | 1,393,094 | 0 | 0 | | - |
| Committed for Emergency Reserve | | 1,619,464 | 1,619,464 | 0 | | - |
| Committed Reserve for District Office | | 1,526,218 | 1,526,217 | 1,526,217 | | 1,526,217 |
| Committed Capital Asset Replacement Reserve | | 586,500 | 586,500 | 0 | | - |
| Assigned for Encumberances | | 431,217 | 500,000 | 0 | | - |
| Assigned for Payable Liability | | 251,873 | 300,000 | 458,134 | | 472,506 |
| Assigned for Customer Deposits and Pre-Payments | | 547,940 | 500,000 | 533,657 | | 291,647 |
| Assigned for Funded Termination Benefit Liability | | 4,315,710 | 3,795,197 | 3,594,992 | | 3,016,578 |
| Unassigned | | 5,227,632 | 3,710,282 | 5,935,514 | | 6,940,341 |
| Total All Reserves: | \$ | 17,600,996 | \$ 12,537,660 | \$ 12,048,514 | \$ | 12,247,289 |

The Chart below displays staff recommendations for designated reserves, as above.





FINAL OPERATING AND CAPITAL BUDGET 2016/17 FISCAL YEAR

APPENDIX 1:

POSITION CONTROL

Position Control

| | # of | |
|--------------------------------|----------|----------|
| Classification/Position | Position | Status |
| GENERAL MANAGER | 1 | Active |
| DIRECTOR OF OPERATIONS | 1 | Vacant |
| DIRECTOR OF ADMIN. SERVICES | 1 | Vacant |
| ASST. HARBOR MASTER | 2 | Active |
| FINANCE DIRECTOR | 0 | Inactive |
| TBD SR Finance Position | 1 | TBD |
| HUMAN RESOURCE MANAGER | 0 | Inactive |
| PLANNER ANALYST | 1 | Vacant |
| ADMINSTRATIVE ANALYST | 1 | Vacant |
| ACCOUNTANT | 1 | Active |
| ACCOUNTING SPECIALIST | 0 | Inactive |
| DEPUTY SECRETARY | 1 | Vacant |
| ACCOUNTING TECH | 3 | Active |
| ADMINISTRATIVE ASSISTANT 2 | 1 | Active |
| ADMINISTRATIVE ASSISTANT 1 | 0.75 | Vacant |
| OFFICE ASSISTANT | 0 | Inactive |
| PROJECT COORDINATOR | 0 | Inactive |
| DEPUTY HARBORMASTER A&B | 15 | 2 Vacant |
| HARBOR WORKER C (Lead Maint.) | 2 | Active |
| HARBOR WORKER B | 4 | 4 Vacant |
| HARBOR WORKER A-Lifeguard | 0 | Inactive |
| Total | 35.75 | |
| Admin | 8.75 | |
| Core | 27 | |

- # of positions: number of positions funded in the final budget
- Active position: funded and currently filled by a regular position
- Vacant: funded but not currently filled
- Inactive: not funded, not filled
- TBD: Funded, but further Commission Approval required



FINAL OPERATING AND CAPITAL BUDGET 2016/17 FISCAL YEAR

APPENDIX 2:

CAPITAL IMPROVEMENTS PLAN, 2016/17 – 2020/21

| Pillar Point Harbor | - 2016-17 - | 2017-18 | 2018-2019 | <u>2019-2020</u> | ▼ 2020-2021 | _ | |
|---|-----------------------------------|---------------|---------------|------------------|--------------------|--|-----------------------------------|
| ADA survey and plan Prof. Services | \$ 75,000 | | | | | | |
| Replace H Dock then additional commercial docks Design, engineering in '16/'17 | \$ 75,000 | | | | \$ 2,500,000 | Wider boats need wider slips; 65 o/s, 50 i/s | |
| Dock fingers Permits recd; ready to bid | \$ 600,000 | \$ 500,000 | | | \$ 600,000 | 12 fingers permitted already some will be unneces | sary if H dock replaced (G Dock?) |
| Pier deck and piling replacement Will do pile survey now; may be too conservative | \$ 250,000 | \$ 250,000 | | | | Refr area, fender piles, work dock | |
| Replace water (domestic) to floats from pier, including flex lines Plumbing repairs | \$ 10,000 | | \$ 10,00 | 00 | | | |
| Electrical Underground (replace non-traffic covers and rings) Electrical repairs | \$ 75,000 | | | | | | |
| Paving maintenance and replacement Pavement engineer to plan; phased impl. | \$ 200,000 | \$ 100,000 | \$ 100,00 | 0 \$ 100,00 | 0 | From boat ramp, all parking lots; some slurry seal, | some R&R |
| Light Pole Retrofits to LED Energy Savings Multiple lights out; safety - spec and bid | \$ 150,000 | | | | | 25 of 72 heads retrofitted already; 13 non-op (safet | y); energy saving |
| Replacement truck and cart Purchase truck; spec and get quotes | \$ 40,000 | | \$ 15,00 | 00 | | | |
| Flow Meters (required) on sewer lift stations <i>Plumbing 'repair'</i> | \$ 50,000 | | | | | | |
| Romeo Pier Demolition Applied for permits; bid demo | \$ 600,000 | | | | | | |
| Dredging Plan for maintenance permit, all areas | \$ 200,000 | \$ 400,000 | \$ 850,00 | 0 \$ 500,00 | 0 | Maintenance permit, ; boat ramp; inner harbor, inner | er breakwater etc |
| Fishing Pier Rip Rap (dollars included in "Public Access" totals) | \$ 25,000 | \$ 250,000 | | \$ 350,00 | 0 | 1) stabilize rip rap; 2) widen path (cantilver deck?) | |
| Radon re-build By Radon Boatworks | \$ 350,000 | (Carry over o | of 2015/16 fu | nds included) | | Rebuilt hull; new motors, electronics; possible DB\ | W grant funding |
| Trail to Mavericks: other agencies (USAF, SM Co. Parks)? | <u>\$ 150,000</u> | \$ 300,000 | | | | | |
| Harbor Office Remodel (ADA, Services) | \$ 50,000 | \$ 200,000 | | | | Investigate alternatives; subject to Vision/Strategic | Plan |
| Utility upgrades (water, electricity); pier | \$ 150,000 | \$ 300,000 | \$ 150,00 | 00 | | Elec to fish buyers, transformers A,B,C docks plus | other |
| Piling replacement at sales dock PPH | \$ 20,000 | | | | | | |
| Johnson Pier Work Dock area - addtl space (portion of TIGER) | \$ 100,000 | \$1,000,000 | \$ 1,000,00 | 00 | | | |
| Storm drain box replacements | \$ 60,000 | \$ 60,000 | | | | Old boxes; filtration system ready to go; new filtrati | on systems incl. |
| Remodel of Launch Ramp Restrooms (and design/permit) | \$ 50,000 | \$ 250,000 | | | | Possibly a Grant candidate | |
| New trench drains at boat ramp area PPH Specs | \$ 40,000 | | | | | | |
| Oil spill trailer | \$ 18,000 | | | | | Grant funding | |
| Enlarge sidewalks at commercial area. Overall PPH site plan (Portion in 15/16 budget) | \$ 150,000 | | | | | Investigate alternatives; subject to Vision/Strategic | Plan |
| Fire Line Feeder (flex lines) replace | | \$ 10,000 | \$ 20,00 | 00 | | | |
| Exterior Building Painting | | \$ 150,000 | | | | | |
| 4 cargo containers to replace trailer for storage at maintenance yard area PPH | | \$ 20,000 | | | | | |
| Sidewalk Improvements on promenade | | \$ 150,000 | | | | Investigate alternatives; subject to Vision/Strategic Plan | |
| Conversion of Construction Doc's and Blueprints to Electronic | | \$ 50,000 | | | | | |
| Fire Lines access and replace as necessary (valves etc) | | | \$ 75,00 | 00 | | | |
| Entry Signage Hwy 1 and Capistrano, permitting and design; construction | | | \$ 30,00 | 00 \$ 60,00 | 0 | | |
| Facility Condition Survey-5 year forecast | | | \$ 35,00 | 00 | | | |
| Laundry (design, permit, construction) | | | | \$ 75,00 | 0 \$ 500,000 | Revenue Generator | |
| | | | | | | | |
| Pillar Point Harbor | Totals \$3,488,000 | \$ 6,490,000 | \$ 2,285,00 | 0 \$ 1,085,00 | 0 \$ 3,600,000 | <u> </u> | |

| Oyster Point Marina / Park | <u>2016-17</u> | 2017-18 | <u>2018-2019</u> | <u>2019-2020</u> | 2020-2021 | |
|---|----------------|--------------|------------------|------------------|-----------|--|
| Transformers on Docks 1 - 6 Spec, bid, build | \$ 250,000 | | | | | |
| Replacement Truck Get quote with PPH truck | \$ 40,000 | | | | | |
| Bait shop depends on result of RFP | \$ 60,000 | | | | | |
| Harbor Dredging Plan and permit for '17/'18 dredge | \$ 30,000 | \$ 200,000 | \$ 200,000 | \$ 200,000 | | Alcatraz Dump Site Closing |
| Maint. Bldg. settling; develop and implement solution Survey and eng | \$ 20,000 | \$ 75,000 | | | | |
| Paving maintenance and replacement Cooperate w SSF re locations, drainage etc | \$ 100,000 | \$ 100,000 | \$ 100,000 | \$ 10,000 | \$ 10,000 | |
| Paving /storm water at new r/room bldg | \$ 40,000 | | | | | Possible combine with above; could combine w ex. project |
| Asphalt Marina Gravel Parking lot with asphalt | | \$ 100,000 | | | | Possible combine with below; could combine w ex. project |
| Oil spill trailer | \$ 18,000 | | | | | Grant funding |
| Replacement of docks 12, 13, 14 | \$ 75,000 | \$ 1,280,000 | \$ 1,560,000 | \$ 750,000 | | Design, implement docks 12, 13, then 14 for side ties only |
| Landscaping; tree replacement | \$ 10,000 | \$ 10,000 | \$ 10,000 | \$ 10,000 | \$ 10,000 | |
| Culvert catch basin filtration/separators | | \$ 20,000 | | | | |
| West Restrooms Remodels | | \$ 300,000 | | | | |
| 3 Electric Dump Cart/Golf Cart type vehicles | | \$ 15,000 | \$ 15,000 | \$ 15,000 | | |
| Facility Condition Survey-5 year forecast | | | \$ 20,000 | | | |
| Landscaping tractor | | | | | \$ 35,000 | |
| Oyster Point Marina / Park Totals | \$ 643,000 | \$ 2,100,000 | \$ 1,905,000 | \$ 985,000 | \$ 55,000 | |
| Administration | | | | | | |
| | | | | | | |
| Replacement System for The Marina Program (Financial System) | | \$ 60,000 | | | | |
| Phone system | | \$ 75,000 | | | | |
| Administration Totals | \$ - | \$ 135,000 | \$ - | \$ - | \$ - | |
| Combined Totals | 4,131,000 | 8.725.000 | 4,190,000 | 2,070,000 | 3,655,000 | |