## Resolution 11-11 to Adopt the Final Fiscal Year 2011-2012 Integrated Operating and Capital Budget of the San Mateo County Harbor District

Whereas, the Board of Harbor Commissioners, pursuant to § 6093.1 of the Harbors and Navigation Code of the State of California, introduced and adopted the Preliminary Integrating Operating and Capital Budget for Fiscal Year 2011-12 on May 4, 2011, and

**Whereas**, said Board set 7:00 p.m., June 15, 2011 at the Municipal Services Building, 33 Arroyo Drive, South San Francisco, California as said time and place for the public hearing on the fixing and adoption of the Final Integrated Operating and Capital Budget for Fiscal Year 2011-12, and

Whereas, notice of said hearing was duly given by publication in the San Mateo County Times on May 10, 2011 and in the Half Moon Bay Review on May 11, 2011, and

Whereas, copies of the budget were made available at Pillar Point Harbor Harbormaster's office, Oyster Point Marina/Park Harbormaster's Office, and the District's Administrative Office, and

**Whereas**, it appears to be in the best interest of the taxpayers of the District that the Final Integrated Operating and Capital Budget for Fiscal Year 2011-12 be adopted in the format set forth in Exhibit A, attached hereto, and by reference incorporated herein.

**Now, Therefore, Be It Resolved** that a Final Integrated Operating and Capital Budget for Fiscal Year 2011-12 of \$9,395,496.00 as set forth in Exhibit A, attached hereto and by reference incorporated herein, be adopted for Fiscal Year 2011-12.

**Be It Further Resolved** that the Board shall report the Final Integrated Budget to the Board of Supervisors of the County of San Mateo in accordance with the Harbors and Navigation Code of the State of California.

Approved this 15th day of June 2011 at the regular meeting of the Board of Harbor Commissioners by a recorded vote as follows:

For: Bernardo, Padreddii, Parravano, Tucker

Against: None

Absent: Campbell

Attested

### **BOARD OF HARBOR COMMISSIONERS**

2 Millon

Debbie Nixon Deputy Secretary

Dietro Panavar

Pietro Parravano President **EXHIBIT A** 

# SAN MATEO COUNTY HARBOR DISTRICT

400 Oyster Point Blvd., Suite 300, South San Francisco, Ca 94080 PHONE (650) 583-4400 FAX (650) 583-4611



# FINAL INTEGRATED OPERATING AND CAPITAL BUDGET FISCAL YEAR ENDING JUNE 30, 2012

June 15, 2011

**Board of Harbor Commissioners** 

Peter Grenell General Manager

Marietta Harris Human Resources Manager

> Robert Johnson Harbor Master



### Memorandum

DATE: June 7, 2011

TO: Honorable Members of the Board of Harbor Commissioners and Residents of San Mateo County

FROM: Peter Grenell, General Manager

RE: Final Integrated Operating and Capital Budget for Fiscal Year 2011-2012

You have before you the Final Integrated Operating and Capital Budget for Fiscal Year 2011-2012 totaling \$9,395,496. We have worked hard to bring you a Final Budget that clearly reflects the needs and challenges of the District. The Harbor Commission has worked closely with staff in budget workshops and meetings to address the needs of both Pillar Pont and Oyster Point facilities and the District as a whole. This Final Budget is scheduled to be adopted and fixed by Harbor Commission action at the Harbor District Board Meeting on June 15, 2011.

### **Budgets Highlights**

**Revenue – Project Operating Revenue** has been budgeted at **\$3,664.700**. This is an increase over projected current year-end operating revenue of approximately seven percent. Based on updated projections for revenue since the preliminary budget was drafted in February 2011, revenue for the current year will be higher than expected. This higher projection reflects the abundance of crab this season which resulted in a record breaking crab season. The Commission made a modest berth rate increase of three percent for the first time in three years to keep pace with inflation. Operating revenues are expected to increase with a slowly recovering economy and increased activity at the Harbor and Marina.

**Non-Operating Revenues** have been split into recurring Non-Operating Revenues (e.g. tax revenues and interest income) and non-recurring (other finance sources). Other Finance Sources include Capital Project Grants, Asset Sales, Cost Shares between agencies and Debt Services, such as new debt incurred or current debt repaid.

**Non-Operating Revenue** is budgeted at **\$4,196,000** for FY 2011-2012. This is comprised of **\$3,500,000** in Property Tax Revenues, \$75,000 in interest income, \$20,000 in other tax revenues and \$600,000 in SSF Breakwater reimbursement.

For FY 2011-2012, total non-operating revenue represents an increase of approximately seven percent or **\$312,000** over FY 2010-2011 project annual. This is primarily

Administration office building reserve of approximately \$1.2 million, Capital Improvements Reserve of \$586,500 and other miscellaneous reserves.

#### The Future Outlook

Over the past several years, including 2011, decreases in the economy and nearly three successive years of salmon fishing season closure have created an environment in which operating revenues have not increased substantially. The District has been able to hold the line on expenses, which resulted in an increase of only \$22,000 in salary, wage and benefit expenses for FY 2011-2012, although there is an increase in benefit costs.

With Oyster Point Marina currently at 77% occupancy, staff is exploring ways to respond more positively to the San Francisco Bay market to increase Oyster Point occupancy. The District hopes that a vigorous promotional effort will continue to increase occupancy and revenues. However, the continuing sluggish economy and substantial regional marina vacancy rates will continue to create a challenge to efforts at raising Oyster Point occupancy.

Other revenue opportunities will be addressed when possible. For example, as old District leases at the harbors mature, the District continues to look for opportunities to improve lease terms to reflect the market. Reconfiguring docks to better accommodate vessel market demand is another possible approach being considered.

Should the District find opportunities for revenue increase greater than small past increases as well as continued cost control, the District may look forward to some self-funding of capital projects over the above annual debt service payments. As the District's outstanding loan balance falls, this will create additional borrowing capacity, should the District need to fund larger-scale capital projects such as dock reconfiguration. In the interim, the lower loan balance continues to decrease the District interest expenses due, and improves the District's fiscal position.

The Harbor Commission's Finance and Priorities workshop early in 2011, provided a solid basis for fiscal planning and updating our action priorities. The District has a framework to maintain and improve our harbors with confidence, as we move forward to address the challenges facing us.

### Acknowledgements

The budget, as always, has been a team effort of the Commissioners, management staff, including former Director of Finance Julie Turner, Harbor Master Robert Johnson, Human Resources Manager and Acting Finance Director Marietta Harris, finance staff and myself.

# SAN MATEO COUNTY HARBOR DISTRICT

400 Oyster Point Blvd., Suite 300, South San Francisco, Ca 94080 PHONE (650) 583-4400 FAX (650) 583-4611



## **BUDGET SUMMARY**

#### BUDGET SUMMARY

DESCRIPTION	Pillar Point Harbor	Oyster Point Marina/Park	Administration	Commission	TOTAL
NON-OPERATING REVENUES					
Interest Income		-	75,000	-	75,000
State Mandated Costs Grant	-	-	-	-	-
ERAF State Deduction	-	-	-	-	-
ERAF Rebate Back to District	-	-	-	-	-
Other Tax Revenues	-	÷	20,000	-	20,000
Tax Revenues	-	-	3,500,000	-	3,500,000
State and County Citation Fees	-	-	1,000	-	1,000
Gain (Loss) on Sale/Disposal of Assets		-	-	-	
SSF Breakwater reimbursement		600,000	-		600,000
Total Non-Operating Revenues	<u> </u>	•	3,596,000		4,196,000
TOTAL REVENUES	2,137,200	2,127,500	3,596,000	-	7,860,700
SALARIES AND PAYROLL BURDEN:					
Salaries and Wages	616,400	516,400	440,000	36,000	1,608,800
Salaries and Wages - Part Time	3,200	-	-	-	3,200
Swing Differential	1.000	1,000	-	-	2,000
Graveyard Differential	1,700	-	-	-	1,700
Swing OT Differential	÷.	-	-	-	-
Graveyard OT Differential	-	-	-	1 <del>4</del>	-
Standby	10,000	1,000	-	-	11,000
Overtime	3.000	500	3,000	( <u>-</u>	6.500
Extended Illness Bank	15,000	5,000	5,000	-	25,000
Paid Time Off Expense (PTO)	125,000	90,000	50,000	-	265,000
Overtime Paid Time Off Expense (PTO-OT)	20,000	5,000	-	-	25,000
Bereavement	_	1,000	1,000	-	2,000
Management Hours	2,500	2,500	10,000	-	15,000
Holiday Pay	30,000	24,000	30,000	-	84,000
Admin Leave Exp	_		-	-	-
Jury Duty	500	500	-	-	1,000
SubTotal Salaries and Wages	828,300	646,900	539,000	36,000	2,050,200
Retirement-EE	52,000	50,000	35,000	600	137,600
Retirement-ER	132,250	121,250	96,000	1,300	350,800
Social Security Insurance	-	-		1,800	1,800
Medicare Tax	10,000	10,000	8,000	1,000	29,000
Unemployment Insurance Tax	-	-	5,000	-	5,000
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#### BUDGET SUMMARY

DESCRIPTION	Pillar Point Harbor	Oyster Point Marina/Park	Administration	Commission	TOTAL
Elections	-	-2	-	200,000	200,000
Insurance Premiums	115,000	115,000	-	10,000	240,000
Insurance Premium - boatyard	<b>R</b> .	÷.		-	
Insurance Investigation	-	-	-	-	1 <b></b>
Land Vehicles - Fuel	7,500	5,000	-		12,500
Patrol Boat - Fuel	7,500	3,000	2 <del>10</del> 2	. <del></del>	10,500
Pump Out Vessel - Fuel	<u>H</u>	1271	-		24
Office Supplies	3,000	5,000	8,000	500	16,500
Operating Supplies	40,000	20,000	-	-	60,000
Oil Clean Up Supplies	3,000	<del>.</del>	-		3,000
Uniform Related Expenses	10,000	10,000	-	-	20,000
Safety/Medical Equipment	5,000	2,000	<u>1</u>	-	7,000
Patrol Boat Safety Equipment	2H 2	<b></b>			1
Contractual Services - Outside Services	25,000	90,000	20,000	-	135,000
Contractual Services - Temp Services	5,000	87	10,000		15,000
Contractual Services - Professional	10,000	5,000	20,000	3,000	38,000
Contractual Services - Legal Services	40,000	10,000	30,000	20,000	100,000
Claims Settlement				. <del></del>	17
Permits/License Fees	2,000	1,000			3,000
Misc. Expenses	2,000	10 1811	500	1,000	3,500
Bank Service Charges	3,000	3,000	2,000	-	8,000
Collection Agency Service Expense	3,000	2,500	-	-	5,500
Credit Card Fees	8,000	7,500	( <del>**</del> )	-	15,500
Penalties/Finance Charges	-			3 <b>-</b> 0	Station of the second sec
Payroll Processing Fee	5,000	4,500	3,000	1,500	14,000
Operating Equip. Maintenance		<u>-</u>	145		
Office Rental			100,000		100,000
Equipment Rental	3,500	3,000	1,500		8,000
Ingress/Egress Romeo Pier	=		-	121	1944 2014 - 102 - 102 - 102 - 102 - 102 - 102 - 102 - 102 - 102 - 102 - 102 - 102 - 102 - 102 - 102 - 102 - 102 - 102
Small Tools and Equipment	1,500	1,000	•		2,500
Removal of Hazardous Waste		-		-	
Repairs & Maintenance-Equipment	40,000	40,000	2,500		82,500
Repairs & Maintenance-Real Property	40,000	40,000	<b>1</b> 29		80,000
Repairs & Maintenance-Boatyard	12	8	-		2 <b>2</b> 10. 0000000
Repairs & Maintenance-Office Equip	-	-	1,500	1971) 1	1,500
Vessel Destruction	10,000	20,000	1 <b>1</b> 1	-	30,000
Marine Supplies Purc. Tenants	-	-	÷	-	512 10 - 2042
Repairs & Maintenance-Boat	10,000	10,000	=	( <del>,,</del> )	20,000
Personal Watercraft	3,000	<del>a</del>	<u>22</u>	1 <del>4</del> 1	3,000
Garbage Collections	50,000	30,000	100 A		80,000

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#### BUDGET SUMMARY

DESCRIPTION	Pillar Point Harbor	Oyster Point Marina/Park	Administration	Commission	TOTAL
CAPITAL PROJECTS:					
Fish Buyers Bldg Repairs	31,359	-	-	-11	31,359
New Transformer Boxes	-	-	-	-	-
40 Berths - Cal Boating Loan	-	-	-	-	-
71 Addl Berths, Bulkhead, Haul-Out	397,697	-	-	-27	397,697
40 Berths - Cal Boating Loan	-	-	-	-	-
PPH Warehouse Repairs	-	-	-	-	-
PPH Harbormaster's Office Repairs	-	-	-	-	-
PPH - Lessee Sidewalk Expansion	115,000	-	-	-	115,000
Dredge Launch Ramp	20,000	-	-	-	20,000
Pave - West Parking Lot	-		-	-	-
Slurry Seal and Stripe Parking Lots (Upper C/Main A)	-	-	-	-	-
North HMB Shoreline Improvements	293,490		-	-	293,490
Median Strip	-	-	-	-	-
PPH Post Office Lot	-	-	-	-	-
Dredging - OPM: East Basin Maintenance	-	-	-	-	-
Dock Reconstruction-Wave Attenuators (District Share)	-	565,000	-	-	565,000
West Basin Power Centers	-	180,000	-	-	180,000
OPM Parcel Development - Office/Retail		-			
Total Capital Projects	857,546	745,000			1,602,546
TOTAL EXPENSES W/ CAPITAL PROJECTS	4,251,996	3,589,100	1,181,200	373,200	9,395,496

### Revenues, Expenses and Changes in Net Assets

	Pillar Point Harbor	Oyster Point Marina/Park	Administration	Commission	TOTAL
Revenues					
Operating Revenues Non-Operating Revenues	2,137,200	1,527,500 600,000	3,596,000	2	3,664,700 4,196,000
Total Revenues	2,137,200	2,127,500	3,596,000	-	7,860,700
Expenses					
Salaries and Payroll Burden Operating Expenses	1,506,450 633,000	1,196,050 590,050	863,200 294,000	126,200 246,500	3,691,900 1,763,550
Total Expenses before Interest, Depreciation and Capital Expenditures	2,139,450	1,786,100	1,157,200	372,700	5,455,450
Projected Increase/(Decrease) in Net Assets from Operations	(2,250)	341,400	2,438,800	(372,700)	2,405,250
Depreciation Interest Expense	975,000 220,000	800,000 200,000	2,500	-	1,777,500 420,000
Total Interest and Depreciation	1,195,000	1,000,000	2,500	-	2,197,500
Projected Increase/(Decrease) in Net Assets	(1,197,250)	(658,600)	2,436,300	(372,700)	207,750

### **Net Assets - Restrictions and Designations**

	Projected Balance @ June 30, 2011	Increase (Decrease)	Projected Balance @ June 30, 2012
RESTRICTIONS			
These balances reflect restrictions placed by outside entities:			
Fund Balance Restrictions:			
Debt Service Reserve - DBW Loan Collateral	1,702,389	20,000	1,722,389
Liabilities:			
Debt Service Liability	1,393,094		1,393,094
OPEB Liability	2,201,363	397,865	2,599,228
Election Liability	512,716	200,000	712,716
Customer Deposits Liability	273,909	-8	273,909
Payables Liability	225,000	-	225,000
Accrued EE Benefits Liability	290,000	-	290,000
Payroll Liability	80,000	1.	80,000
Subtotal	6,678,471	617,865	7,296,336
DESIGNATIONS			
These balances have been designated by the Board of Harbor			
Commissioners to reflect future spending plans or			
concerns about the availability of future resources:			
Emergency Reserve	600,000	-	600,000
Reserve for District Office	1,248,109	÷.	1,248,109
Capital Improvements Reserve	586,500	-	586,500
Subtotal	2,434,609		2,434,609
TOTAL Restrictions and Designations of Net Assets	9,113,080	617,865	9,730,945

### **COMBINED REVENUES**

DESCRIPTION	PRIOR YEAR ACTUAL	FY11 FINAL BUDGET	FY11 YEAR TO DATE AS OF 03/31/11	FY11 PROJECTED ANNUAL	FY12 PRELIMINARY BUDGET
Operating Revenues	3,296,317	3,279,750	2,540,677	3,373,068	3,664,700
Non-Operating Revenues	6,172,740	4,330,000	2,912,996	3,883,205	4,196,000
TOTAL Revenues	9,469,057	7,609,750	5,453,673	7,256,273	7,860,700

#### PILLAR POINT HARBOR

	DESCRIPTION	PRIOR YEAR ACTUAL	FY11 FINAL BUDGET	FY11 YEAR TO DATE AS OF 03/31/11	FY11 PROJECTED ANNUAL	FY12 FINAL BUDGET
	NON-OPERATING REVENUES					
420.230	Grants - Salmon Season Closure Grant	-	-	-	-	-
420.110	DBW Loan 71 Berth Project	-	-	-	-	
420.220	Interpretive Signs - NMSP Sanctuary/Fishermen's Grant	-	-	-	-	-
420.411	DBW Launch Ramp Floats	-	-	-	-	-
420.430	DBW Pump Station Grant/Reimbursement	-	-	-		-
420.450	DBW Loan Restrooms - Project Cancelled	-	-	-		
420,900	PPH Asset Disposal Profit (Loss)	(49,973)		-	-	-
	Total Non-Operating Revenues	(49,973)	-		-	
	TOTAL REVENUES	1,696,157	1,792,500	1,487,448	1,967,489	2,137,200

#### OYSTER POINT MARINA PARK

	DESCRIPTION	PRIOR YEAR ACTUAL	FY11 FINAL BUDGET	FY11 YEAR TO DATE THRU 03/31/11	FY11 PROJECTED ANNUAL	FY12 FINAL BUDGET
	OPERATING REVENUES:					
430.009	Berth Rent Promotion	(2,604)	(2.000)	(100)	(133)	(2,000)
430.010	Berth Rental	887,078	900,000	639,018	852,024	930,000
430.011	Live Aboard	183,610	200,000	115,535	154.047	169,000
430.014	Transient Dockage/Berth Rent.	116,362	100,000	79,923	106,564	115,000
430.016	Dock Boxes	6,960	6,500	4,300	5,733	6,000
430.018	Impound Fees	12,800	7,500	17,305	23,073	24,000
430.020	Launch Fees	32,272	20,000	15,267	20,356	24,000
430.025	Boat Wash	2,975	2,000	2,048	2,730	3,000
430.040	Rents & Concessions	288.720	225,000	167,084	222,779	243,000
430.049	Special Events Revenue	(50)	-	-	-	-
430.051	Key Fee	1,891	1,500	1,517	2,023	3,000
430.056	Service Fees for Emergencies	60	-	-	-	-
430.065	Bad Debt Recoveries	-		120	160	-
430.070	Late Fees	4,678	4,000	3,254	4,338	6,000
430.079	OPM Commercial Activity Permits	150	500	200	267	400
430.080	Other Sales	600	500	1,137	1,516	2,000
430.081	Miscellaneous Income	2,665	500	1,016	1,355	2.000
430.091	Wait List Fees	350	500	250	333	500
430.092	Lease Transfer Fee	-	-		-	-
430.096	Expense Reimbursement	-	-	-	2 <b>4</b>	141
430.097	County Parking Fines	1,414	750	945	1,260	1,600
430.099	SSF-Damage Reimbursement	10,106	-	2,500	3,333	
430.100	Project Bid fees	150	+	-	-	-
430.420	DBW Abandoned Vessel Grant	-	20,000	1,910	3,820	-
	Total Operating Revenues	1,550,187	1,487,250	1,053,229	1,405,579	1,527,500
	NON-OPERATING REVENUES					
430.500	SSF Breakwater reimbursement	1,340,000	-			600,000
430,500	Asset Disposal Profit (Loss)	(388,856)	-	(77	÷	
	Total Non-Operating Revenues	951,144		2		600,000
	TOTAL REVENUES	2,501,331	1,487,250	1,053,229	1,405,579	2,127,500

#### ADMINISTRATION

	DESCRIPTION	PRIOR YEAR ACTUAL	FY11 FINAL BUDGET	FY11 YEAR TO DATE THRU 3/31/11	FY11 PROJECTED ANNUAL	FY12 FINAL BUDGET
	NON-OPERATING REVENUES					
410.054	Interest Income	93,900	80,000	68,106	90,808	75.000
410.061	State Mandated Costs Grant	-	-	872	1,163	
410.071	ERAF State Deduction	-	(1,000,000)	-	-	1. C
410.076	ERAF Rebate Back to District	777,969	500,000	-		
410 080	Rebates			592		
410.094	Other Tax Revenues	27,057	-	22,350	29,800	20.000
410.095	Tax Revenues	3,582,747	4,750,000	2,820,288	3,760,384	3,500,000
410.097	State and County Citation Fees	1,585	-	788	1,051	1,000
410.500	Gain (Loss) on Sale/Disposal of Assets	788,311	-		-	-
	TOTAL REVENUES	5,271,569	4,330,000	2,912,996	3,883,205	3,596,000

# SAN MATEO COUNTY HARBOR DISTRICT

400 Oyster Point Blvd., Suite 300, South San Francisco, Ca 94080 PHONE (650) 583-4400 FAX (650) 583-4611



# **EXPENSES**

#### PILLAR POINT HARBOR

	DESCRIPTION	PRIOR YEAR ACTUAL	FY11 FINAL BUDGET	FY11 YEAR TO DATE AS OF 03/31/11	FY11 PROJECTED ANNUAL	FY12 FINAL BUDGET
	SALARIES AND PAYROLL BURDEN:					
510.000	Salaries and Wages	595,266	600,000	401,962	535,949	616,400
510.020	Salaries and Wages - Part Time	( <b>H</b> ) (		( <b>T</b> )		3,200
511.011	Swing Differential	1,003	1,500	628	838	1,000
511.012	Graveyard Differential	1,726	2,000	1,240	1,653	1,700
511.021	Swing OT Differential	8	250	990 1990	÷:	-
511.022	Graveyard OT Differential	35	250	and the second s	24   1949 - Alfreder	145 101-111
512.010	Standby	10,131	15,000	7,463	9,950	10,000
512.000	Overtime		100 C	1,715	2,287	3,000
513.010	Extended Illness Bank	15,885	12,000	16,802	22,403	15,000
514.010	Paid Time Off Expense (PTO)	113,781	125,000	67,862	90,483	125.000
514.011	Overlime Paid Time Off Expense (PTO-OT)	23,036	25,000	9,038	12,050	20,000
515.000	Bereavement	770	1,000	-	-	-
517.000	Management Hours	2,582	1,750	1,870	2,493	2,500
518.000	Holiday Pay	26,750	35.000	26,384	35,178	30,000
519.200	Admin Leave Exp		3,000	189	252	-
519.300	Jury Duty	202		173	230	500
	SubTotal Salaries and Wages	791,175	821,750	535,324	713,765	828,300
520.000	Retirement-EE	52,036	65,740	37,619	50,158	52,000
520.001	Retirement-ER	79,633	123,263	78,010	104,013	132,250
522.000	Social Security Insurance	-		362	482	22 J. 1986 (2011) J.
522.010	Medicare Tax	10,592	11,915	7,468	9,957	10,000
522.020	Unemployment Insurance Tax	-	2,500	20	3 <b>6</b> 5	100 March 100
523.000	Health Insurance	127,758	150,000	98,112	130,816	145,000
523.001	Health Insurance-Employee Reimbursement	22,464	25,000	14,666	19,554	25,000
523.002	Health Insurance-Retirees	25,316	50,000	30.312	40,416	30,000
523.005	Health Insurance-OPEB	542,490	75,000	(1 <del>0</del> 7)	75,000	200,000
523.008	Health Insurance-OPEB Credit for Out-of-Pocket Payment	-	(50,000)	.=.)	-	( <del>)</del>
523.009	Life Insurance-OPEB Credit for Out-of-Pocket Payment	(H)	(1,000)	<b>1</b> 72	80	20 10 10 10 10 10 10 10 10 10 10 10 10 10
523.010	Life Insurance	8,018	10,000	5,830	7,773	8,000
523.011	Life Insurance-Retirees	739	1,000	1,353	1,804	1,000
523.020	Long-Term Disability Insurance	5,118	6,500	3,777	5,035	6,000
524.000	Workers Compensation Ins.	42.108	65,000	36,650	37,000	65,000
525.010	Employee Assistance Program	1,263	1,500	923	1,231	1,500
550.000	Personnel Admin-Emp Exams	138	129	160	213	
551.000	Auto Allowance - PPH	1,100	2,400	1,800	2,400	2,400
590.000	Internal Labor on Projects		10 17	(2,290)	(3,053)	
	SubTotal Benefits Summary	918,773	538,947	314,749	482,799	678,150
	Total Salaries and Payroll Burden	1,709,948	1,360,697	850,073	1,196,564	1,506,450

#### PILLAR POINT HARBOR

	DESCRIPTION	PRIOR YEAR ACTUAL	FY11 FINAL BUDGET	FY11 YEAR TO DATE AS OF 03/31/11	FY11 PROJECTED ANNUAL	FY12 FINAL BUDGET
779.000	Removal of Hazardous Waste	÷.	1,500		<u>نې</u>	-
780.000	Repairs & Maintenance-Equipment	20,791	40,000	36,682	48,909	40.000
780.001	Repairs & Maintenance-Real Property	26,699	40,000	29,673	39,564	40,000
780.003	Repairs & Maintenance-Boatyard	-			<del>.</del>	122 5112 - 2010
780.004	Vessel Destruction	4,375	20,000	35,904	47,872	10,000
780.006	Marine Supplies Purc. Tenants	(1,029)	•	(444)	(592)	65
780.020	Repairs & Maintenance-Boat	47,826	30,000	4,386	5,848	10,000
780.030	Personal Watercraft	-	3,000	2,119	2,825	3,000
782.000	Garbage Collections	50,221	50,000	42,861	57,148	50,000
782.002	Debris Box-Launch Ramp Fish Disposal	2,407	5,000	1.805	2,407	2,500
782.010	Electric Charges	105,544	115,000	86,626	115,501	115,000
782.011	Electric Charges Reimbursement	(39,436)	(40,250)	(38,701)	(51,601)	(60.000)
782.020	Water Charges	39,325	45,000	34,692	46,256	45,000
782.021	Water Charges Reimbursement	(621)	(1,500)	(1,281)	(1,707)	(5,000)
787.000	Parking Citation (TDS)	( <b>-</b> );	50			312
787.100	Handling Fees for Citations	828	1,000	197	263	1,000
788,000	Sewer Fees	28.552	30,000	32,256	43,009	30,000
	Total Other Operating Expenses	631,618	840,700	522,878	661,868	633,000
	NON-OPERATING EXPENSES:					
789.000	Depreciation Expense	658,447	975,000	. <del></del>	975,000	975,000
790.000	Interest Expense-Dept Boating/Waterways	270,922	276,000	129,141	258,282	220,000
	Total Non-Operating Expenses	929,369	1,251,000	129,141	1,233,282	1,195,000
	CAPITAL OUTLAY:					
801.003	Computer Hardware	4,469	10,000	( <b>₩</b> 72	-	10,000
801.004	Computer Software	2,732	20,000	1,382	20,000	20,000
820,000	Patrol Vehicle		100	10,098	10,098	( <b>*</b> ))
845.000	Office Equipment	2710	80	1,187	1,187	5 <b>4</b> 1
850.000	Office Furniture & Fixtures	·***		1,732	1,732	
860,000	Harbor/Marina Equipment	t <b>∞</b> 4		28,146	. 28,146	
865.000	Personal Watercraft	15,535	<b>15</b> 3		an See	
870.000	Facility Fixtures/Landscaping	3,919	125,000	154,530	154,530	-
280.000	Dock Repairs/Equipment	-	*:	177 ( ) 177 ( )	17. T	30,000
890.001	Patrol Boat	382			-	122.0
699.100	Interpretive Signs	-	20,000	5.147	15,000	-
	Total Capital Outlay	27,037	175,000	202,223	230,693	60,000

### Pillar Point Harbor

### Fiscal Year Ending June 30, 2012

- For FY12, the Pillar Point Harbor budget for salaries and payroll related burden is expected to decrease by approximately \$12 thousand over FY11 projections not including OPEB expense (see #2). The District is working on plans to reorganize personnel which will result in operational efficiencies and lower long-term costs. The cost of living adjustment, based on the December 31, 2010 Labor CPI for San Francisco-Oakland-San Jose, is 1.8% for FY12.
- 2. The budget includes annual OPEB expense of \$200,000 based on the estimated accrued liability for employees who have worked 12 years or more for the District.
- 3. The FY12 budget for other operating expenses is consistent with FY11 projected expenses and FY10 actual expenses. In addition, efforts are underway to reduce insurance expense and solidify plans for contractual services.
- 4. Interest payments to the Department of Boating and Waterways (DBW) have been included in this budget at \$220 thousand as set in the Loan Agreement with the DBW.
- 5. Capital expenditures in the FY12 budget total \$937,546, of which \$853,288 are carryover funds from projects started prior to FY12. Current projects include additional upgrades to the fish buyers building, ongoing design and engineering for Perched Beach, sidewalk improvements for lessees, dredging for the launch ramp and completion of the study to improve Surfers Beach (aka North Half Moon Bay Shoreline). In addition there is \$20,000 allocated for the Marina Billings program conversion. All projects are carryovers from prior year and there are no new projects expected to be initiated in FY12.

#### OYSTER POINT MARINA PARK

	DESCRIPTION	PRIOR YEAR ACTUAL	FY11 FINAL BUDGET	FY11 YEAR TO DATE AS OF 03/31/11	FY11 PROJECTED ANNUAL	FY12 FINAL BUDGET
	OTHER OPERATING EXPENSES:					
640.000	Advertising & Promotion	21,774	20,000	17,366	23,155	20,000
640.015	Advertising-Capital Projects	331	365			-
649.000	Special Events-Expenses	708	-		( <b>a</b> )	
650,999	Auto Mileage-Not allocated	287	500	145	193	500
660.000	Bad Debts	1 <b>7</b> .0	20,000		-	20,000
670.000	Telephone/Communications	7,030	7,500	5,255	7,006	7,500
670.001	Postage	2,923	4,500	1,422	1,896	3,000
680.999	Travel, Conference & Meeting-Not allocated	522	2,000	(15)		2,000
681.000	Seminars/Professional Development	108	500	69	92	500
682.000	Harbor Operator Training	1.017	2,500	1,525	2,033	2,500
685.000	Employee Appreciation Dinner	(Construction of the second	140	121	3455	343
685.010	Employee Recognition	180			•	7 <u>-</u> 2
690.000	Memberships, Dues & Subscriptions	138	1,000	138	183	350
695,000	Personnel Administration	9	500	156	208	500
695.010	Personnel Administration Testing/exams	176	500	22	29	500
710.000	Insurance Premiums	113,206	181,000	112,727	115,000	115,000
710.010	Insurance Claim Investigation		-			17. C
720.000	Land Vehicles - Fuel and Oil	4,250	5,000	3,249	4,332	5,000
720.010	Patrol Boat - Fuel and Oil	981	3,000	636	848	3,000
730.000	Office Supplies	3,839	5,000	2,894	3,858	5,000
740.000	Operating Supplies (Consumable)	14,268	15,000	18,036	24,048	20,000
745.000	Uniform Related Expenses	9,247	10,000	5,414	7,218	10,000
755.000	Safety Equipment	909	5,000	776	1,034	2,000
760.000	Contractual Services - Outside Services	101,660	110,000	66,581	88,775	90,000
760.010	Contractual Services -Temporary	170	5,000	5,831	7,775	121) 1.011 - 1.011
760.030	Contractual Services -Professional	10,642	5,000	3,420	4,560	5,000
762.000	Contractual Services - Legal Services	7,280	20,000	9,984	13,312	10,000
7€2.030	Claims Settlement	• )	-	1 <del>0</del> 0	10 i	
763.000	Permits/License Fees	1,008	1,500	1,031	1,375	1,000
765.000	Miscellaneous Expenses	(3)		-	-	-
765.010		2,953	3,000	3,250	4,334	3,000
	Collection SVC Expense	2,230	2,500	2,895	3,860	2,500
765.031	Credit Card Fees	7,599	7,500	6,291	8,388	7,500
765.100	Penalties/Finance Charges		: 200		-	-
765.200	Payroll Processing Fee	3,509	4,500	2,795	3,727	4,500
771.000	Equipment Rental	135	3,000	2,793	3,723	3,000
775.000	Small Tools and Equipment	88	5,000	1,371	1,828	1,000
780.000	Repairs & Maintenance - Equipment	40,634	40,000	19,976	26,635	40,000
780.001	Repairs & Maintenance - Real Property	7,006	40,000	7,470	9,960	40,000
780.004	Vessel Destruction	20,628	20,000	21,433	28,577	20,000
780.006	Tenant/EE Purchases	(15)	-	(20)	(27)	10,000
780.010	Repairs & Maintenance - Boat	2,738	10,000	6,407	8,543	10,000
780.030	Personal Watercraft	<u></u>	-	-		

### Oyster Point Marina/Park

### Fiscal Year Ending June 30, 2012

- 1. Although the FY12 Oyster Point Marina/Park budget for salaries and wages is expected to increase by \$52,000 over FY11 projections the amount is less than the prior year actual amount. Benefit costs are expected to increase by \$141,000 due to an increase in the OPEB accrual required for FY12. However, benefit costs for FY12 are significantly lower than prior year actual amounts.
- 2. The budget for FY12 other operating expenses has increased \$115,000 over the FY11 projection, due to an increase in repairs and maintenance for deferred maintenance items that are in need of attention. In addition, efforts are underway to reduce insurance expense and solidify plans for contractual services.
- 3. Interest payments to the Department of Boating and Waterways (DBAW) have been included in this budget at \$200 thousand as set in the Loan Agreement with the DBAW.
- 4. Capital Outlay is budgeted for \$38 thousand. Capital Outlay includes \$25 thousand for the Marina Billings conversion as well as \$18 thousand for marina equipment, facility fixtures and dock repairs.
- 5. Capital Projects include \$565 thousand for completion of the Wave Attenuators and \$180 thousand to replace West Basin Power Centers. Both of these projects are carryovers from prior year. There are no new projects planned for FY12.

#### ADMINISTRATION

	DESCRIPTION	PRIOR YEAR ACTUAL	FY11 FINAL BUDGET	FY11 YEAR TO DATE AS OF 03/31/11	FY11 PROJECTED ANNUAL	FY12 FINAL BUDGET
680.999	Travel, Conferences & Meetings-Not allocated	1,867	5,000	716	955	5,000
681.000	Seminars/Professional Development	9.228	12,000	8,994	11,992	12,000
681.100	Travel/Conferences	-	2	-	-	-
685.000	Employee Appreciation dinner	Ŧ	ă.	3	-	-
685.010	Employee Recognition	-		-	40.405	-
690.000	Memberships, Dues & Subscriptions	15,482	18,000	12,079	16,105	20,000
695.000	Personnel Administration	262	500	156	208	500
695.010	Personnel Admin - Testing/Exams	80	1,500	-	-	1,500
696.000	Recruiting Expense	1,323	1,500	446	595	1,500
696.010	Recruiting Exp-Supplies	-	500		-	500
710.000	Insurance Premiums	605	6,000	-	-	
730.000	Office Supplies	8,622	8,000	6,019	8,025	8,000
760.000	Contractual Services-Outside Services	30,670	25,000	19,389	25,852	20,000
760.010	Contractual Services - Temp. Services	16,861	15,000	-	-	10,000
760.030	Contractual Services - Professional Services	23,350	35,000	5,207	6,942	20,000
762.000	Contractual-Legal Services	40,346	50,000	5,712	7,615	30,000
765.000	Miscellaneous Expenses	27	500	138	184	500
765.010	Bank Service Charges	(382)	2,000	(152)	(202)	2,000
765.020	Merchant Credit Card Processing Fees	<del>.</del>	500		70	1
765.100	Penalties/Finance Chgs.		500	-	-	-
765.200	Payroll Processing Fee	2,102	2,000	1,830	2,440	3,000
770.000	Operating Equipment - Maintenance	3,344	2,500			2,500
770.010	Office Rental	94,518	98,000	71,657	95,543	100,000
771.000	Equipment Rental	709	1,500	1,271	1,695	1,500
780.000	Repairs and Maintenance (Office Equip.)	678	1,500	1,370	1,826	1,500
784.900	LAFCO Fees	4,604	7,000	4,635	4,635	5,000
785.000	Property Tax Admin Costs	27,488	15,000	14,182	18,909	30,000
	Total Other Operating Expenses	299,594	334,700	164,263	217,472	294,000
	NON-OPERATING EXPENSES:					
789.000	Depreciation Expense	- 2	2,500	12	2,500	2,500
	Total Non-Operating Expenses	-	2,500	÷	2,500	2,500
	CAPITAL OUTLAY:					
801.003	Computer - Hardware	2,518	10,000	2,057	10,000	10,000
801.004	Computer - Software	693	10,000	788	10,000	10,000
845.000	Office Equipment			14. 50	1	4 1
B50.000	Office Furniture and Fixtures	325	1,500	908	1,211	1,500
	Total Capital Outlay	3,536	21,500	3,753	21,211	21,500
	TOTAL EXPENSES	1,092,303	1,255,399	741,520	1,045,050	1,181,200

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#### HARBOR COMMISSION

	DESCRIPTION	PRIOR YEAR ACTUAL	FY11 FINAL BUDGET	FY11 YEAR TO DATE AS OF 03/31/11	FY11 PROJECTED ANNUAL	FY12 FINAL BUDGET
	SALARIES AND PAYROLL BURDEN:					
\$10.000	Salaries and Wages	36,000	36,000	27,000	36,000	36,000
	SubTotal Salaries and Wages	36,000	36,000	27,000	36,000	36,000
520.000	Retirement-EE	576	600	432	576	600
520.001	Retirement-ER	(1,239)	1.000	792	1,056	1,300
522.000	Social Security Insurance	1,786	1,800	1.593	2,124	1,800
522.010	Medicare Tax	522	600	176	235	1,000
523.000	Health Insurance	34,671	45,000	26,571	35,428	40,000
523.001	Health InsEmployee Reimbursement	7.634	10,000	5.778	7.704	8,000
523.002	Health Insurance - Retirees	14,517	20,000	10,322	13,763	-
523.003	Health InsCommissioner Cost Reimbursement	136,309	7,065		-	-
523 005	Health Ins OPEB Accrual	-			2,000	20,000
523.008	Health Insurance-OPEB Credit for Out-of-Pocket Payment		(10.000)			-
523.009	Life Insurance-OPEB Credit for Out-of-Pocket Payment		(10,000)	-	-	_
523.009	Life Insurance	365	500	253	338	500
523.010	Life Insurance-Retirees	305	500	200	-	500
523.011	Workers Compensation Insurance	18,715	1.000	16,295	16,500	16,500
525.000	Wellness Program	10,715	1,000	10,235	10,500	10,500
		549	500	419	559	500
525 010	Employee Assistance Program	549	500	415	555	500
	SubTotal Benefits Summary	214,405	79,065	62,633	80,284	90,200
	Total Salaries and Payroll Burden	250,405	115,065	89,633	116,284	126,200
	OTHER OPERATING EXPENSES:					
640.000	Advertising & Promotion	937	2,000	922	1,229	2,000
650.999	Auto Mileage-Not allocated	491	750	90	120	500
670.000	Postage	-	-	104	139	14
680.999	Travel, Conferences & Meetings-Not allocated	679	1,000	3,158	4,211	2 000
681.000	Seminars/Professional Development	-	500	-	-	500
685.000	Employee Appreciation Dinner	1,466	3,800	3,815	3.815	4,000
685.010	Employee Recognition	578	500	900	1,200	1,000
590 300	Membership Dues & Subscript	247	500	211	281	500
700.000	Elections	2.17	-	-	200,000	200,000
710.000	Insurance Premiums	9.056	12,000	9.661	12,881	10,000
730.000	Office Supplies	531	500	220	294	500
760.000	Contractual Service-Outside	-	-	166	221	-
760.000	Contractual Service-Professional	1,485	500	1,318	1,757	3,000
760.030	Contractual Retained counsel	1.465	500	19,253	25,671	20,000
	Miscellaneous Exp		1,000	10,200	20,071	1,000
765 000		1,112	1,000	695	927	1,500
765 200	Payroll Processing Fee	1,112	1,000	095	321	1,500
	Total Other Operating Expenses	16,582	24,550	40,513	252,746	246,500

\*

#### HARBOR COMMISSION

	DESCRIPTION	PRIOR YEAR ACTUAL	FY11 FINAL BUDGET	FY11 YEAR TO DATE AS OF 03/31/11	FY11 PROJECTED ANNUAL	FY12 FINAL BUDGET
801 004	CAPITAL OUTLAY: Computer Software			101	101	500
	Total Capital Outlay		•	101	101	500
	TOTAL EXPENSES	266,987	139,615	130,247	369,131	373,200

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#### **Capital Improvement Projects**

	Budgeted Projects	Estimated Carryover	Combined Projects
PILLAR POINT HARBOR			
Capital Outlay			
Computer Hardware	10,000		10 000
Computer Software	20,000		20.000
Dock Repairs/Equipment	30,000	-	30.000
Interpretive Signs	-	-	-
Capital Projects			
Fish Buyers Bldg Repairs	-	31,359	31,359
71 Addl Berths, Bulkhead, Haul-Out	-	397,697	397.69
PPH - Lessee Sidewalk Expansion	4,258	110,742	115,000
Dredge Launch Ramp	2 <del>-</del>	20,000	20.000
North HMB Shoreline Improvements		293,490	293.490
Total Pillar Point Harbor	64,258	853,288	917,546
OYSTER POINT MARINA/PARK			
Capital Outlay			
Computer - Hardware	5,000		5,000
Computer - Software		20,000	20,000
Office Furniture and Fixtures	2,000	-	2.000
Harbor/Marina Equipment	1.000	-	1,000
Dock Repairs/Equipment	30,000	-	30,000
Capital Projects			
Dock Reconstruction-Wave Attenuators (District Share)	400,000	165,000	565,000
West Basin Power Centers		180,000	180,000
Total Oyster Point Marina/Park	438,000	365,000	803,000
ADMINISTRATION			
Capital Outlay			
Computer - Hardware	10,000	-	10,000
Computer - Software	10,000	-	10,000
Office Furniture and Fixtures	1,500	-	1,500
Total Administration	21,500	-	21,500
COMMISSION			
Capital Outlay			
Computer - Software	500	-	500
Total Commission	500		500

# SAN MATEO COUNTY HARBOR DISTRICT

400 Oyster Point Blvd., Suite 300, South San Francisco, Ca 94080 PHONE (650) 583-4400 FAX (650) 583-4611



# APPENDIX A RATES AND FEES

Service	Oyster Point Marina/Park		Pillar Point H	Pillar Point Harbor			
Anchoring	Not available		Not availabl	Not available in inner harbor			
Berth Transfer Fee	\$30.00 fee per	\$30.00 fee per vessel transferred		1	1		
Berth Waiting List - Must be paid annually to maintain position on wait list	\$25.00 annual	fee		1			
Berthing – Monthly Rates	Berth Size	Single Finger	Double Finger	Berth Size	Docks D - H	Docks A - C	
	22' or less	n/a	105.00	30'	260.00	260.00	
	26'	n/a	200.00	35'	300.00	305.00	
	30'	220.00	230.00	40'	340.00	345.00	
	36'	265.00	275.00	45'	385.00	385.00	
	40'	305.00	315.00	50'	420.00	425.00	
	45'	340.00	355.00	55'	460.00	465.00	
	50'	380.00	395.00	65'	540.00	550.00	
	55'	n/a	435.00	65' +	\$8.40/ft	\$8.50/ft	
	60'	455.00	475.00	Skiffs*	50.00	75.00	
				approve for skiff 1 berth rer	16' or less, bo d areas only. 2' or less owne ther and conto thin the berth	No charge ad by the ained	

Service	Oyster Point Marina/Park	Pillar Point Harbor
Non-Commercial Event Activity Permit	The District may charge a fee for Non- Commercial Events.	*
The Permit applies to two different		
<ul><li>The first type of event is a Non-</li></ul>	Non-Commercial Events – the fee will not exceed the District's actual costs in connection to the event.	
Commercial Event, which includes activities such as parades, marches, processions, bicycle rides, walks, runs, or assemblies on public property. These events are expected to present significant traffic, safety or competing use concerns. - The second type of event is a Purely Social Non-Commercial Event, which includes activities such as weddings and parties.	Purely Social Non-Commercial Events Non-Refundable Administrative Fee: \$250.00 for 50 participants or less; \$400.00 for 51-100 participants; \$500.00 for 101-150 participants; and 151+ participants fee to be determined by the General Manager with input from the Harbor Master, may include District costs including labor for services such as additional staff time, portable restrooms, clean up, and security including additional police.	
	cleaning deposit for Non-Commercial Events.	
Commercial Services Activity Permit	\$50.00 annual fee Additional license agreement required	1

Service	Oyster Point Marina/Park	Pillar Point Harbor
Labor Charge	\$100.00 per hour – regular time \$150.00 per hour – overtime	✓
Late Charge	Interest charged at 0.834% per month (10% per annum) on all balances unpaid after due date	*
Launch Ramp – Commercial Use Only	Commercial Activity Permit required	$\checkmark$
Launch Ramp – Recreational Use Only	<ul> <li>\$11.00 per launch, in and out.</li> <li>Annual permit \$200.00 valid at all District operated launch ramps.</li> <li>20% discount on annual permit to Senior owner over 65 years of age or 20% discount on annual permit to person with disability displaying disabled placard or plate on towing vehicle.</li> </ul>	<ul> <li>\$13.00 per launch, in and out.</li> <li>Annual permit \$200.00 valid at all District operated launch ramps.</li> <li>20% discount on annual permit to Senior owner over 65 years of age or 20% discount on annual permit to person with disability displaying disabled placard or plate on towing vehicle.</li> </ul>
Lien Fee	Minimum \$180.00 per filed lien	✓

Service	Oyster Point Marina/Park	Pillar Point Harbor
NEPA Review – Initial Study	Base fee = \$150.00 Plus District in-house and out-of-pocket costs	*
NEPA Review – Negative Declaration	Base fee = \$100.00 Plus District in-house and out-of-pocket costs	*
Passenger Service Fee	\$2.25 per passenger	✓
Photocopy	\$0.25 per page – counter or meter used to determine usage.	1
Plaque on Existing Bench	General public - \$500.00 5-year berth holders or fishers taken by the sea – optional donation	*
Proposals, Filing and Evaluation of Proposers, Proposers Credit Check	District cost – minimum \$500.00 per proposal	1
Refloating Sunken Vessels	Minimum fee \$450.00 – actual costs at District rates or, if using outside salvage company, at salvage company rates.	1
Returned Checks (Non-Sufficient Funds)	\$30.00 per item	1
Security Deposit	Fee equal to 1 month's berthing	1

# SAN MATEO COUNTY HARBOR DISTRICT

400 Oyster Point Blvd., Suite 300, South San Francisco, Ca 94080 PHONE (650) 583-4400 FAX (650) 583-4611



# APPENDIX B RESOLUTION ADOPTING FISCAL YEAR 2011-2012 BUDGET

Page 59 of 59

Approved this 15th day of June 2011 at the regular meeting of the Board of Harbor Commissioners by a recorded vote as follows:

For:

'n.

Against:

Absent:

Attested

### BOARD OF HARBOR COMMISSIONERS

Debbie Nixon Deputy Secretary Pietro Parravano President